Results Presentation

Q2&H1FY'27

Safe Harbour

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The Company has prepared Financial Results based on the Indian Accounting Standards (Ind AS) and has reported and analyzed these results on a consolidated basis in this presentation.

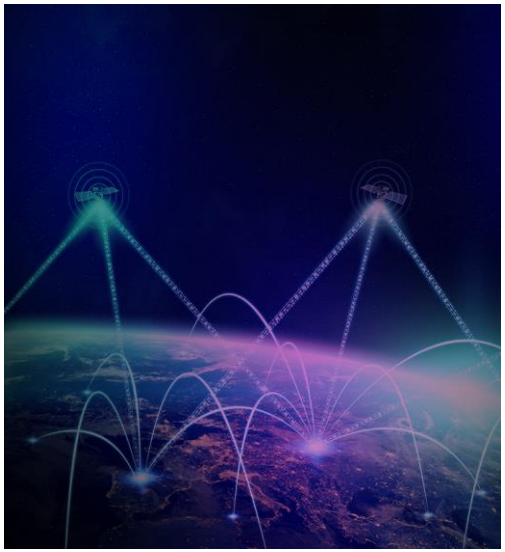
UFO Moviez at a Glance



3,946
High Impact Ad Screens

2,606 Multiplex Screens

1,340 Single screens



1,330
Cities & Towns Across India

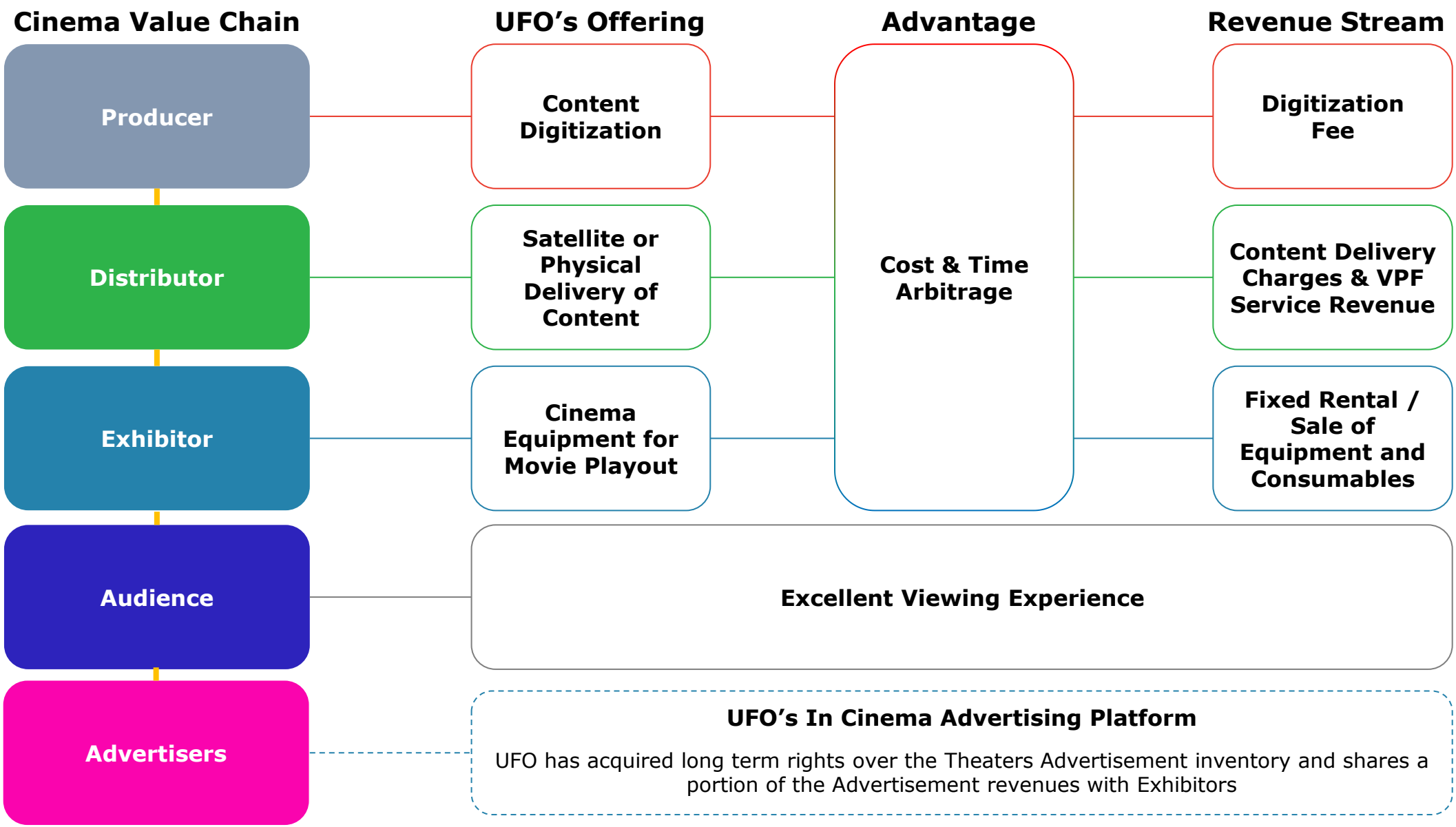
785
Movies Digitally Delivered in H1FY27



Power to Impact up to 1.8 billion Viewers Annually



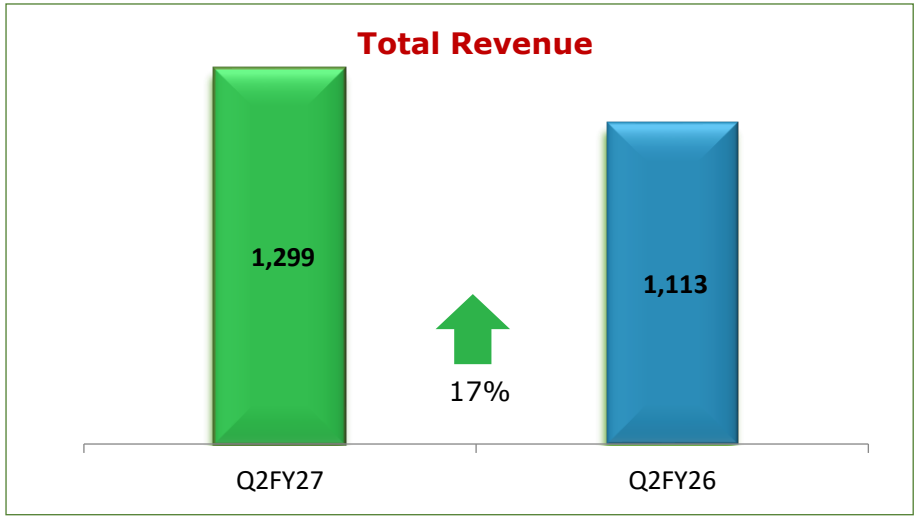
UFO's Offerings

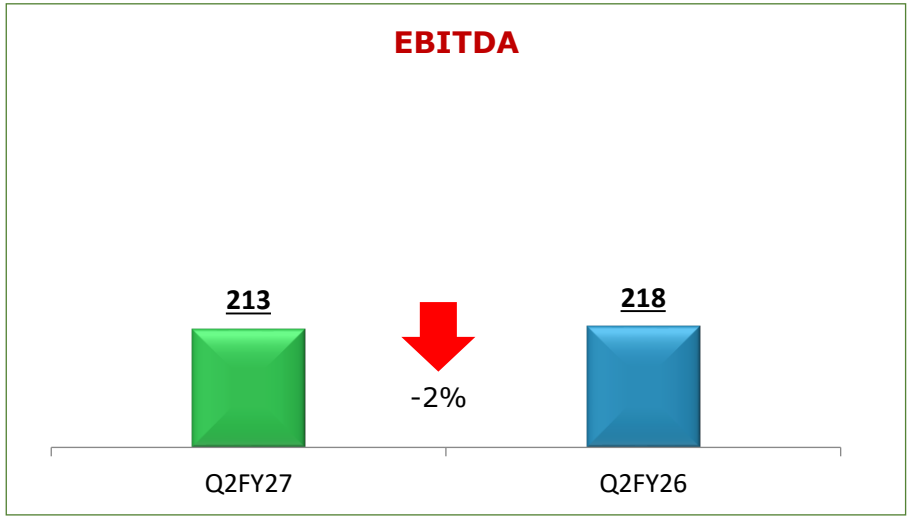


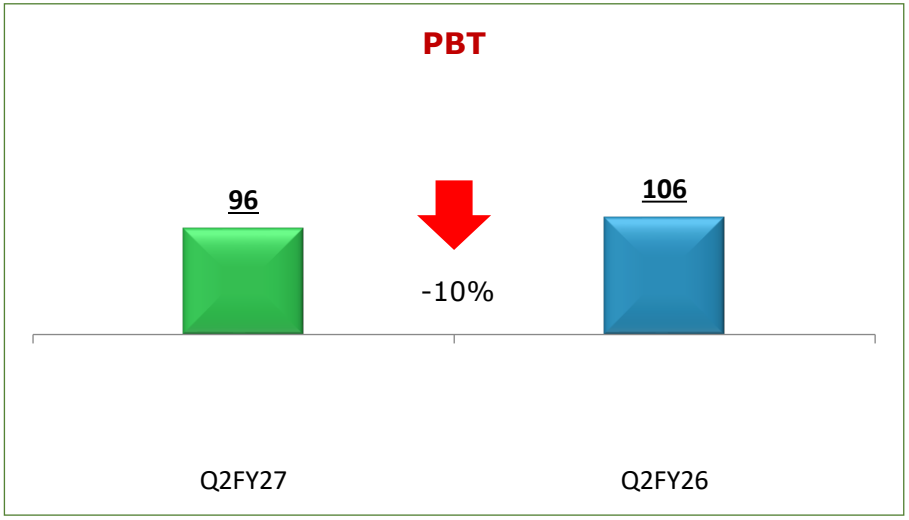
Financial & Operating Highlights

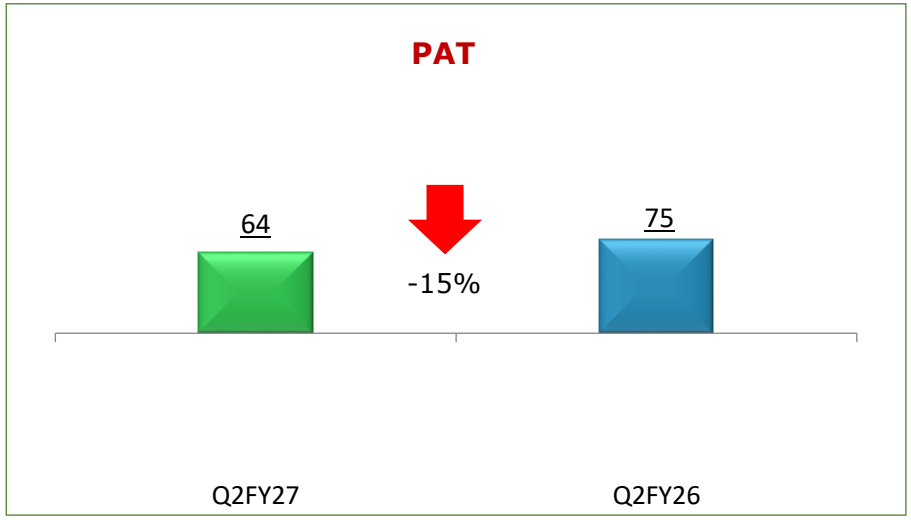
Consolidated Financial Highlights

Q2FY27 vs Q2FY26 (INR Mn)



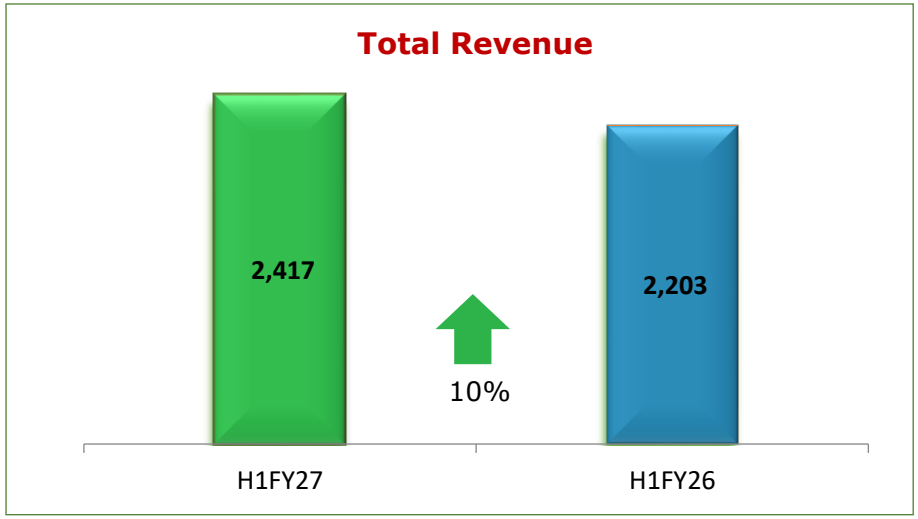


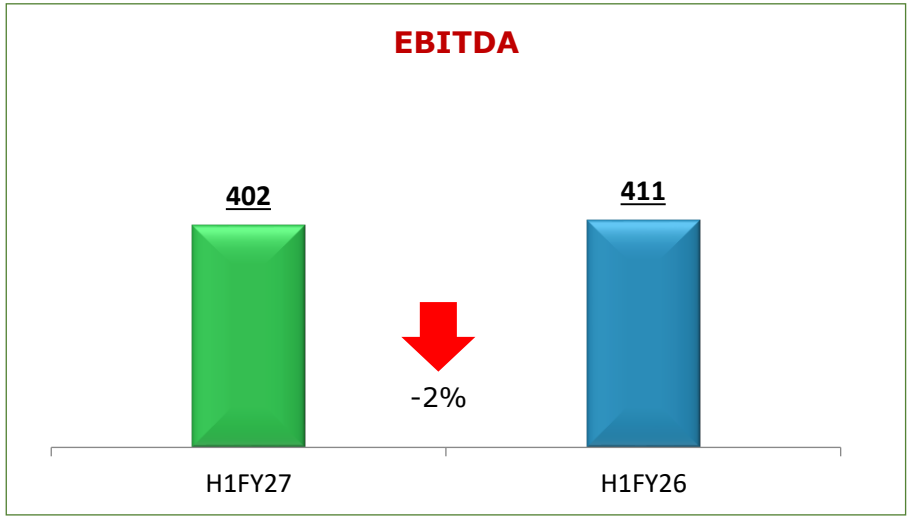


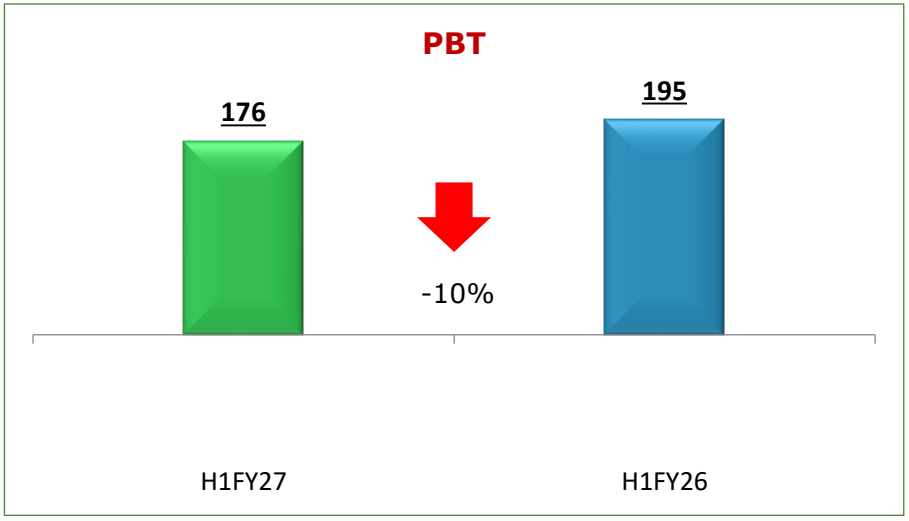


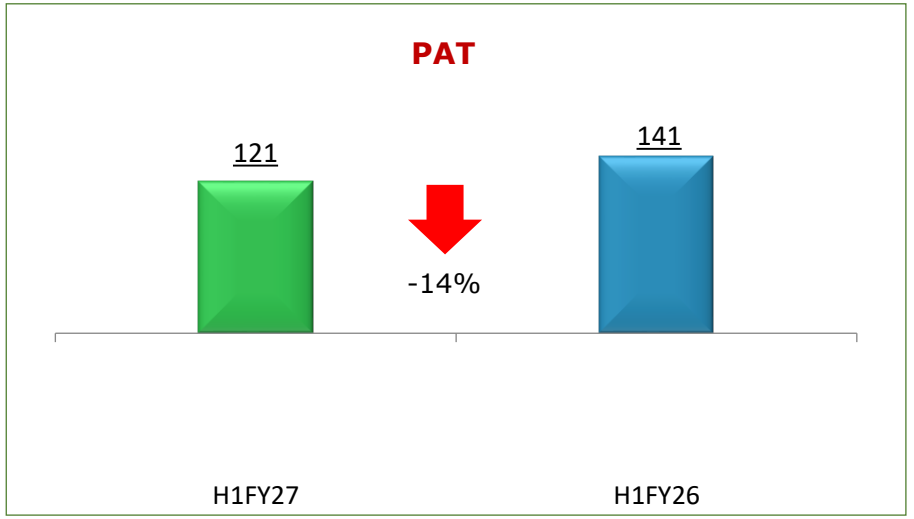
Consolidated Financial Highlights

H1FY27 vs H1FY26 (INR Mn)



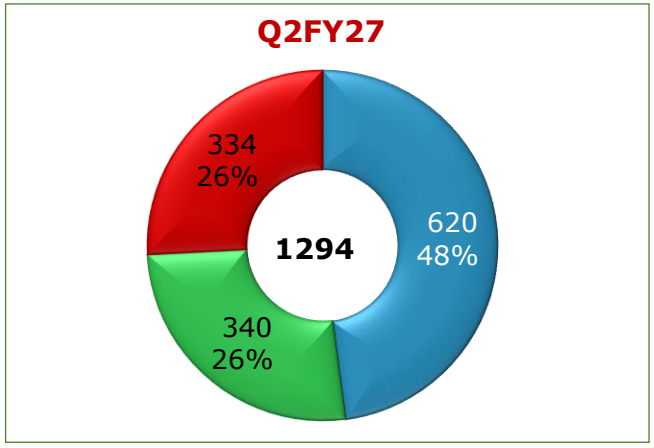


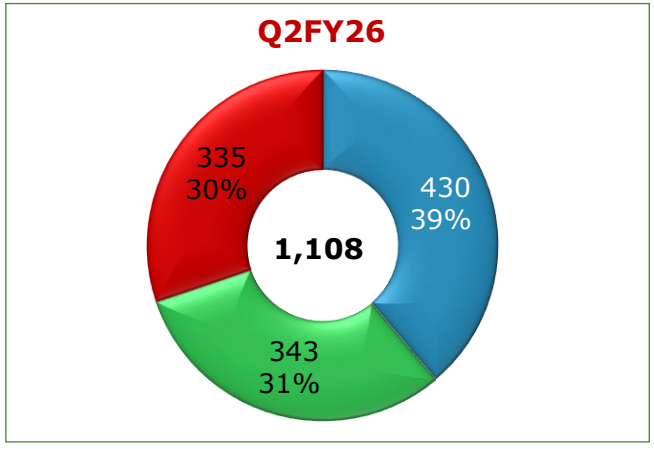




Consolidated Revenue Mix

(INR Mn)





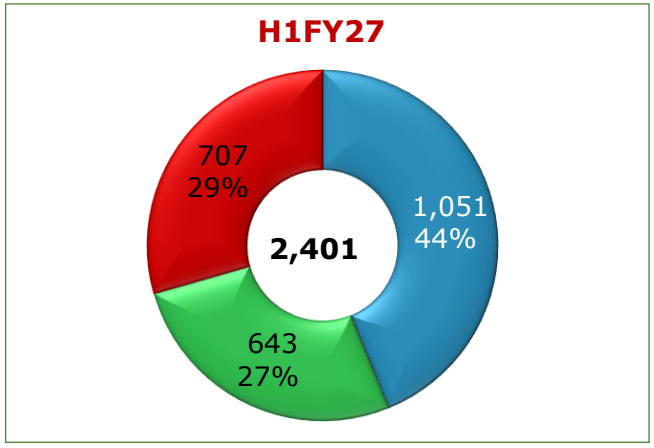
Advertisement Revenue Distributor Revenue Exhibitor Revenue

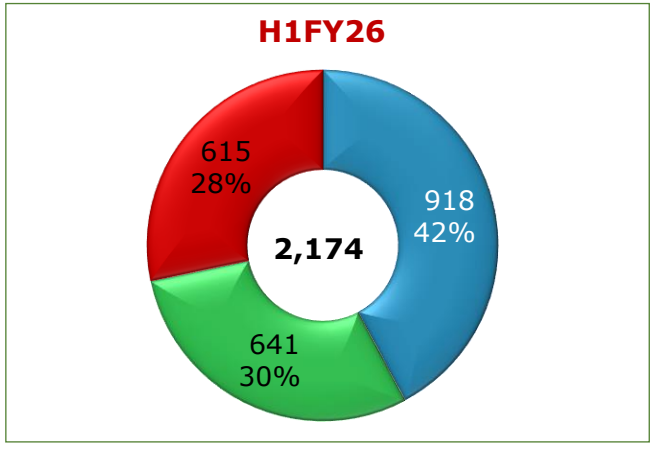
(INR Mn)		Q2FY27	Q2FY26	YoY % Change
Advertisement Revenue	**(i)**	**334**	**335**	**0%**
- In-Cinema Advertisement Revenue		334	323	3%
- Corporate + Hyperlocal		*272*	*264*	*3%*
- Government + PSU		*62*	*60*	*4%*
- Caravan Advertisement Revenue		1	11	-96%
Revenue from Distributor	**(ii)**	**340**	**343**	**-1%**
Content Delivery Charge		239	246	-3%
VPF Service Revenue		57	51	11%
Digitisation Income		44	45	-3%
Others		1	0	374%
Revenue from Exhibitor	**(iii)**	**620**	**430**	**44%**
Lease rental income		147	151	-3%
Sale of Products		422	254	66%
Other Operating Revenues		52	26	97%
Revenue from Operations	**(i+ii+iii)**	**1,294**	**1,108**	**17%**

Note : Excludes Other Income

Consolidated Revenue Mix

(INR Mn)





Advertisement Revenue Distributor Revenue Exhibitor Revenue

(INR Mn)		H1FY27	H1FY26	YoY % Change
Advertisement Revenue	**(i)**	**707**	**615**	**15%**
- In-Cinema Advertisement Revenue		700	597	17%
- Corporate + Hyperlocal		*557*	*486*	*15%*
- Government + PSU		*143*	*111*	*29%*
- Caravan Advertisement Revenue		7	18	-63%
Revenue from Distributor	**(ii)**	**643**	**641**	**0%**
Content Delivery Charge		445	458	-3%
VPF Service Revenue		111	96	16%
Digitisation Income		86	87	-1%
Others		1	0	441%
Revenue from Exhibitor	**(iii)**	**1,051**	**918**	**15%**
Lease rental income		296	300	-1%
Sale of Products		650	550	18%
Other Operating Revenues		105	67	56%
Revenue from Operations	**(i+ii+iii)**	**2,401**	**2,174**	**10%**

Note : Excludes Other Income

In-Cinema Advertising Performance



In-Cinema Advertisement Operating Parameter



Number of Screens
3,946



Multiplex
2,606



Single Screens
1,340*

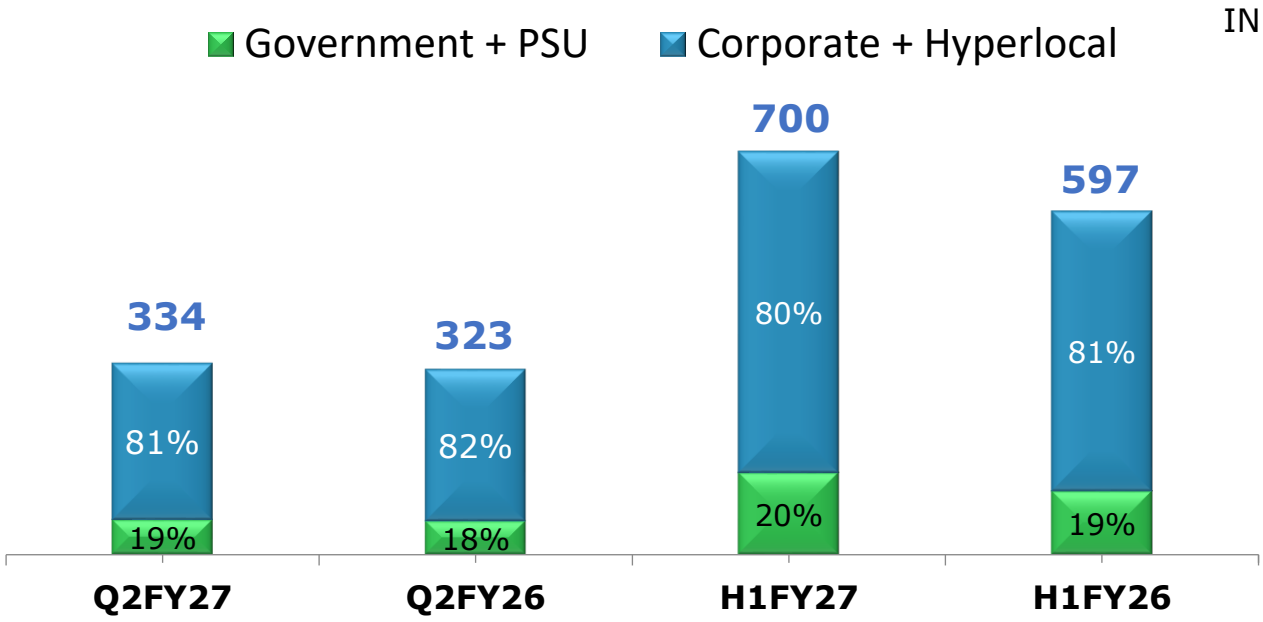


Full House Seating Capacity - Annualized
~1.8 Bn

Q2FY27	Metro and Tier I		Other Cities and Towns	
	Multiplex	Single Screens	Multiplex	Single Screens
# of UFO Screens	1,119	287	1,487	1,053
Cities and Towns	127	114	512	800
Full House Seating Capacity – Per Show All Screens	2,62,829	1,60,306	3,34,753	4,59,337
Seating Capacity Per Screen Per Show	235	559	225	436
**Full House Seating Capacity Annualized (in Mn Seats)	378	231	482	661

* Includes 393 premium single screens
**Cities and Towns with population greater than 1.5 Mn are categorized as "Metro and Tier I"
Full house seating capacity – Annualized is calculated by multiplying full house seating capacity per show x 4 shows a day x 30 days x 12 months

In-Cinema Advertisement Revenue Analysis



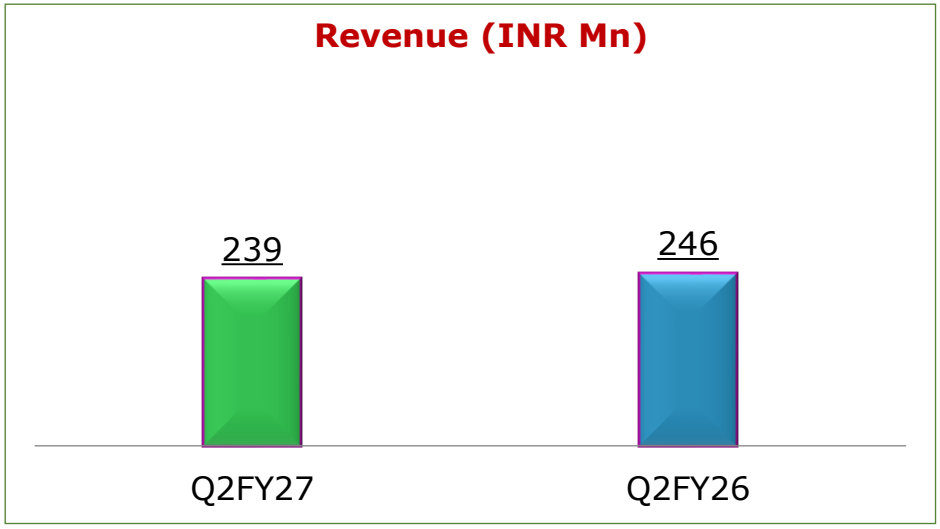
	Q2 FY 27	Q2 FY 26	H1 FY 27	H1 FY 26
Ad Revenue / Screen for the period (Avg) (Rs.)	85,142	85,526	1,75,146	1,56,761
Average # of minutes sold / show / Ad Screen	4.55	4.55	4.29	4.41
Advertisement Sharing with Exhibitors	54.07%	54.95%	56.48%	60.70%

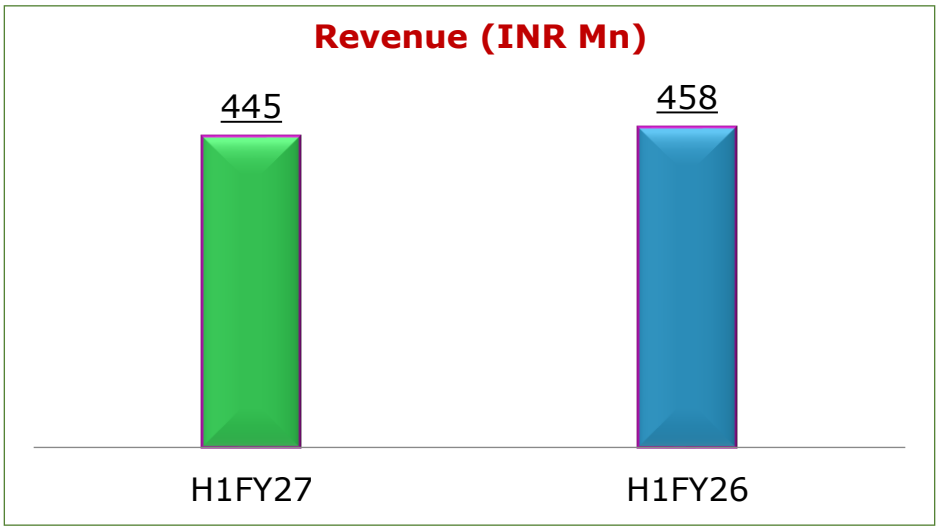
Average # of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of Screens with Ad Rights during the period
Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

Theatrical Revenues

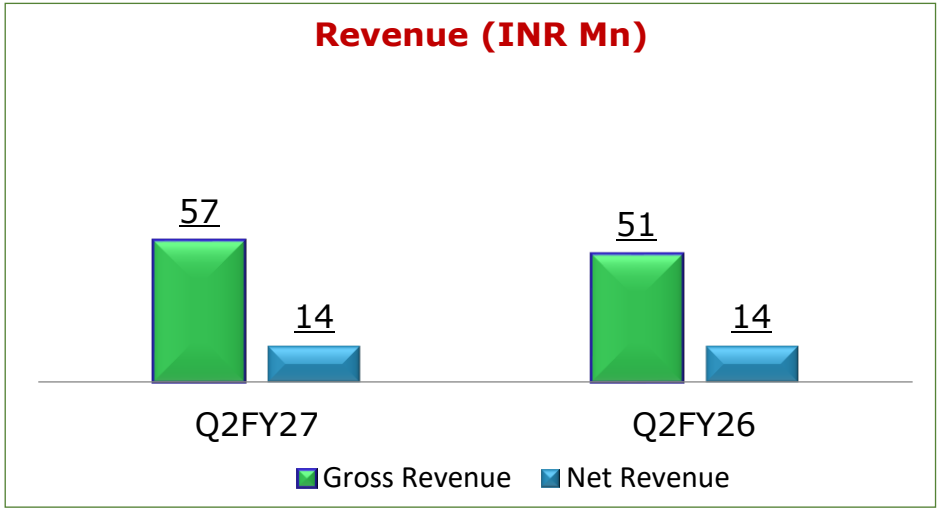
Theatrical revenues from Distributors

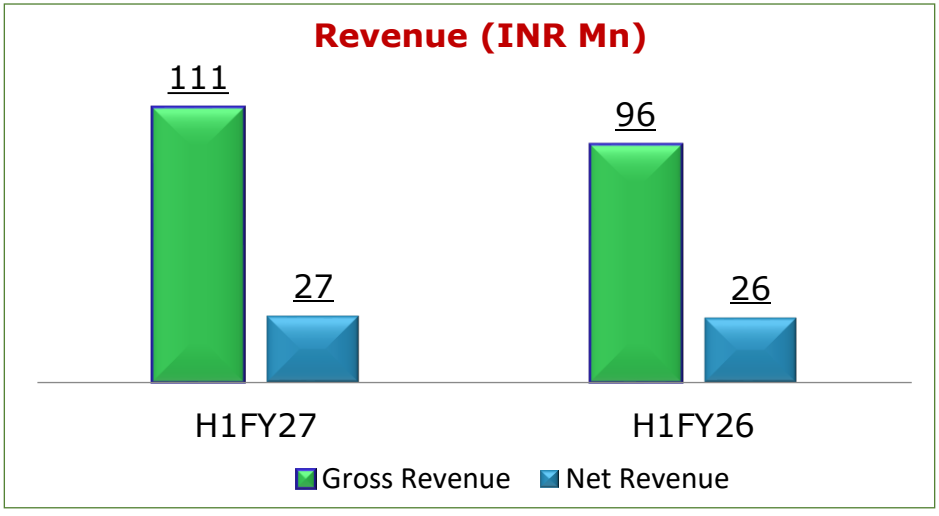
Content Delivery Charges





VPF Service Revenue





Net Revenue = Gross Revenue less Revenue Shared to the Exhibitors

Operating Parameter – Distributor Revenue

# of Screens^	Q2 FY27	Q2 FY26	H1 FY27	H1 FY26
CDC Category Screens*	2,927	3,039	2,927	3,039
VPF Category Screens**	531	427	531	427
Total	**3,458**	**3,466**	**3,458**	**3,466**

# of Screens as on September 30

Revenue / Screen (Average) (in Rs.)	Q2 FY27	Q2 FY26	H1 FY27	H1 FY26
CDC Category Screens	81,823	81,137	1,48,708	1,50,494
VPF Category Screens – Gross	1,10,239	1,18,701	2,18,286	2,18,007
VPF Category Screens – Net	26,969	33,007	52,898	59,012

* CDC Screens : Where 100% of CDC/VPF revenue is retained by UFO
** VPF Screens : Where CDC/VPF revenue is shared with the exhibitor

^ Includes Franchisee screens

Financial Performance

Consolidated Reported P&L Statement

(INR Mn)	Q2FY27	Q2FY26	% Change	H1FY27	H1FY26	% Change
Revenue from Operations	**1,294**	**1,108**	**17%**	**2,401**	**2,174**	**10%**
Other income	5	5	1%	16	29	-44%
Total Revenue	**1,299**	**1,113**	**17%**	**2,417**	**2,203**	**10%**
EBITDA (after variable pay & incentives)	**213**	**218**	**-2%**	**402**	**411**	**-2%**
Depreciation and amortisation	113	102	**11%**	218	203	**8%**
EBIT	**100**	**116**	**-14%**	**184**	**208**	**-12%**
Finance Cost	31	34	**-7%**	64	65	**-1%**
Finance Income	22	20	**12%**	47	45	**4%**
Profit from Associates	5	4	**15%**	9	7	**19%**
PBT	**96**	**106**		**176**	**195**	
Tax	32	31		55	55	
PAT	**64**	**75**		**121**	**141**	
Basic EPS	**1.65**	**1.94**		**3.10**	**3.62**	

(Ind AS 116 impact on P&L - certain operating lease expense (Q2FY27 - Rs. 19.16 Mn & H1FY27 - Rs. 42.49 Mn) is recognised as 1) Depreciation expense for the right of use assets (Q2FY27 - Rs. 19.38 Mn & H1FY27 - Rs. 38.67 Mn) and 2) Finance Cost for interest accrued on lease liability (Q2FY27 - Rs. 3.33 Mn & H1FY27 - Rs. 7.10 Mn)).

(Ind AS 116 impact on P&L - certain operating lease expense (Q2FY26 - Rs. 23.54 Mn & H1FY26 - Rs. 47.11 Mn) is recognised as 1) Depreciation expense for the right of use assets (Q2FY26 - Rs. 19.14 Mn & H1FY26 - Rs. 40.49 Mn) and 2) Finance Cost for interest accrued on lease liability (Q2FY26 - Rs. 5.02 Mn & H1FY26 - Rs. 10.66 Mn)).

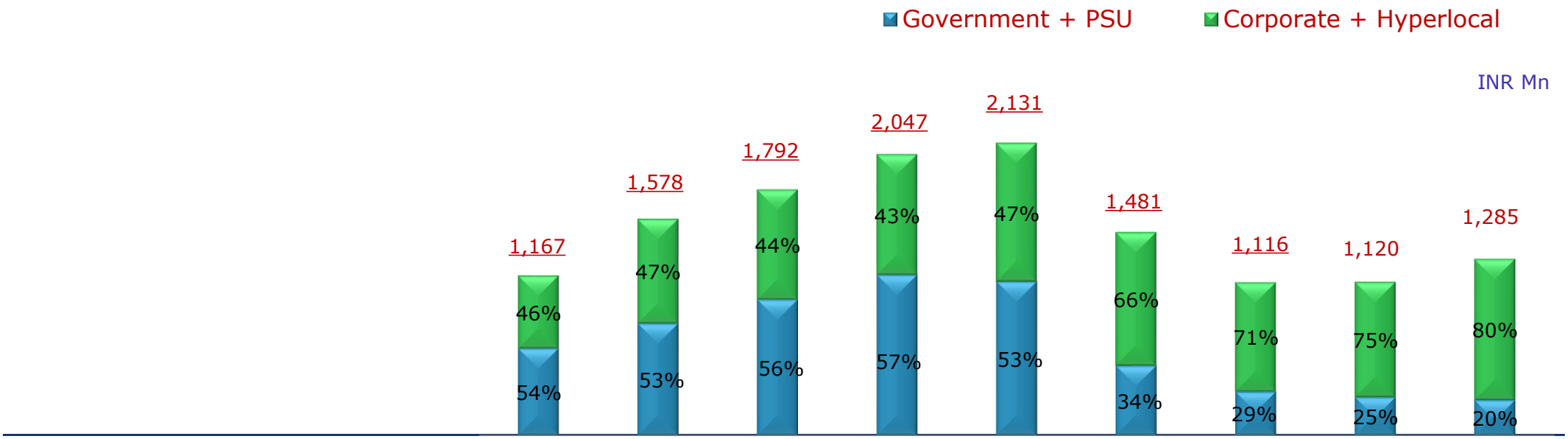
Consolidated Expenditure Analysis

(INR Mn)

Expenses	Q2FY27	Q2FY26	H1FY27	H1FY26
1) Total Operating Direct Cost	**636**	**496**	**1,166**	**1,017**
Key Operating Direct Cost Components				
- Advertisement revenue share	*180*	*178*	*395*	*362*
- VPF service revenue share	*43*	*37*	*84*	*70*
2) Employee Benefit Expenses	**248**	**219**	**470**	**430**
3) Other Expenses (SG&A)	**202**	**180**	**379**	**345**
Total Expenses	**1,086**	**895**	**2,015**	**1,792**

Annexure

Historical In-Cinema Advertising Performance

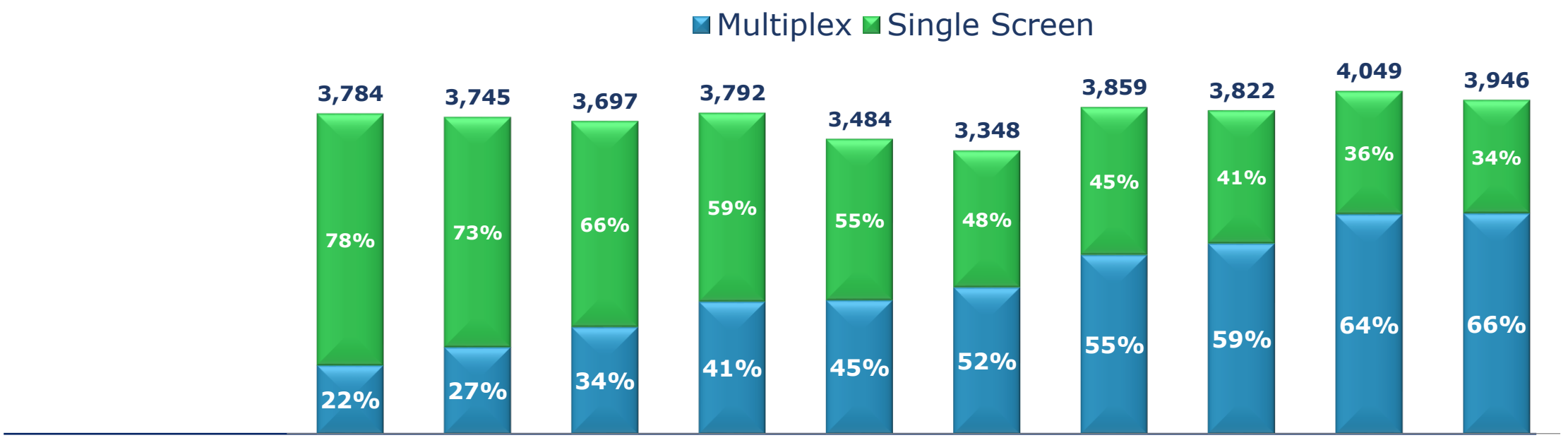


	FY15	FY16	FY17	FY18	FY19	FY20	FY24	FY25	FY26
# of Screens with Ad Rights	3,784	3,713	3,745	3,897	3,697	3,792	3,859	3,822	4,049
Annual Ad Revenue / Screen (Avg) (INR)	316,346	410,275	474,597	535,847	561,102	395,524	309,800	2,91,579	3,26,625
# of Minutes Sold / Show / Ad Screen	3.36	4.15	4.34	5.19	5.54	4.16	4.22	3.42	4.14
Ad Sharing with Exhibitors	33.76%	30.66%	29.14%	31.75%	32.44%	36.41%	48.13%	60.85%	59.51%

*Excludes Advertisement Revenues from Caravan Talkies
# of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of advertisement screens during the period
Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

Note - For fair comparison, the year FY21, FY22 and FY23 is not included

Advertising Network - Significant Growth in Multiplex Screens



	FY15	FY17	FY19	FY20	FY22	FY23	FY24	FY25	FY26	H1 FY'27
# of Total AD Screens	**3,784**	**3,745**	**3,697**	**3,792**	**3,484**	**3,348**	**3,859**	**3,822**	**4,049**	**3,946**
# Multiplex Screens	814	1,027	1,266	1,565	1,582	1,735	2,117	2,250	2,597	2,606
# Single Screen	2,970	2,718	2,431	2,227	1,902	1,613	1,742	1,572	1,452	1,340

Shareholding

(% of Total # of shares)	September 30, 2026
Promoters	16.5%
Institutional Investors	24.9%
Foreign Portfolio Investors	0.8%
Corporate Bodies	10.3%
Others	47.5%
Total # of Shares	**3,88,24,757**

About UFO Moviez India Limited

UFO is the first one, to enable cinema digitization with satellite technology in India. That also makes UFO the largest in-cinema advertising platform, with the power to impact almost 1.8 billion viewers annually through 3,946 screens, comprising 2,606 Multiplex screens and 1,340 single screens across 1,330 cities, leading directly into the hearts of India's Urban Heartland.

In the early 2000s, UFO optimized the potential of Indian cinema with satellite-based technology that transformed Annual Jubilee into Friday box office collections, slow-chain release into First Day - First Show, one blockbuster after another. It has made cinema into an equal experience for the whole country, making it an instant success with the youth that is already teased with pre-release teasers and trailers.

UFO is the end to end service provider for all DCI and non-DCI related cinema solutions. As on September 30, 2026, UFO's global network, along with subsidiaries and associates, spans 3,608 screens. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,946 screens, with an aggregate seating capacity of approximately 1.8 billion viewers annually and a reach of 1,330 cities and towns across India, as on September 30, 2026.

UFO's innovation driven DNA empowers it to use technology and business intelligence to minimize content irrelevance by providing relevant content, to the relevant people, at the relevant time! It aims at enabling an environment of content sufficiency to the running cinema infrastructures, as well as to create a one stop solution to set-up local movie theatres through a standardized model both in terms of infrastructure and experience. Apart from this the company also has Caravan Talkies that takes brands to rural India providing them an opportunity to reach media dark areas.

UFO's mission is clear - un-biased, undivided, uninterrupted, cinema for all, and in doing so, outshining as the country's largest cinema influencers.

Visit us at www.ufomoviez.com. **For further details, contact:**

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