

Results Presentation

Q1'FY'27

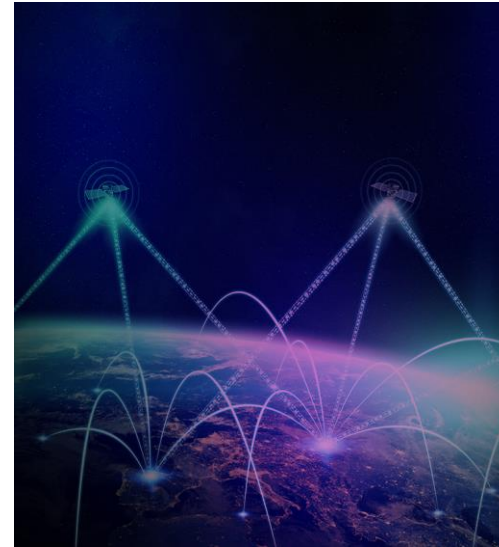
UFO Moviez at a Glance



**3,891
High Impact
Ad Screens**

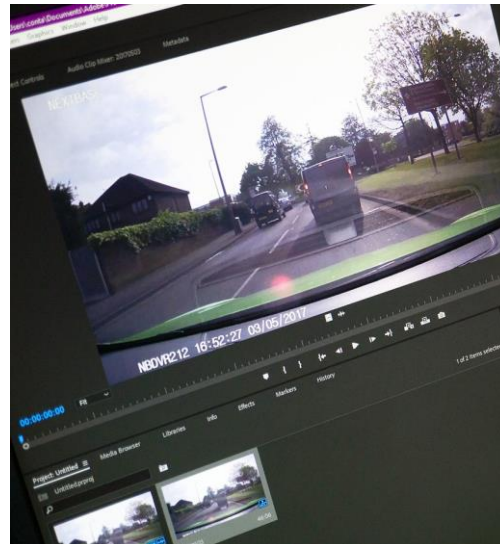
**2565 Multiplex
Screens**

**1326 Single
screens**

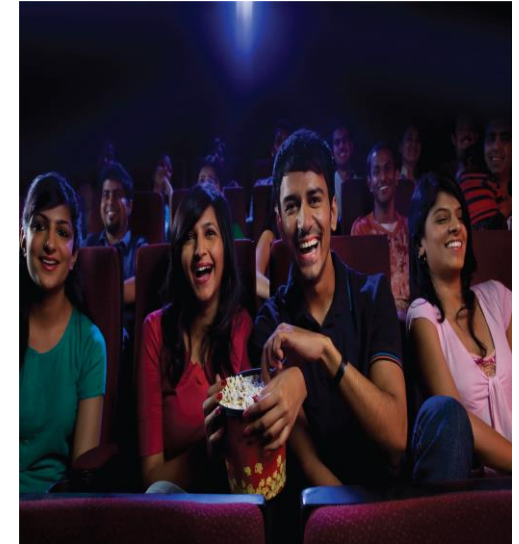


**1,300
Cities & Towns
Across India**

**399
Movies
Digitally
Delivered
in Q1FY27**



**Power to Impact
upto 1.7 billion
Viewers
Annually**



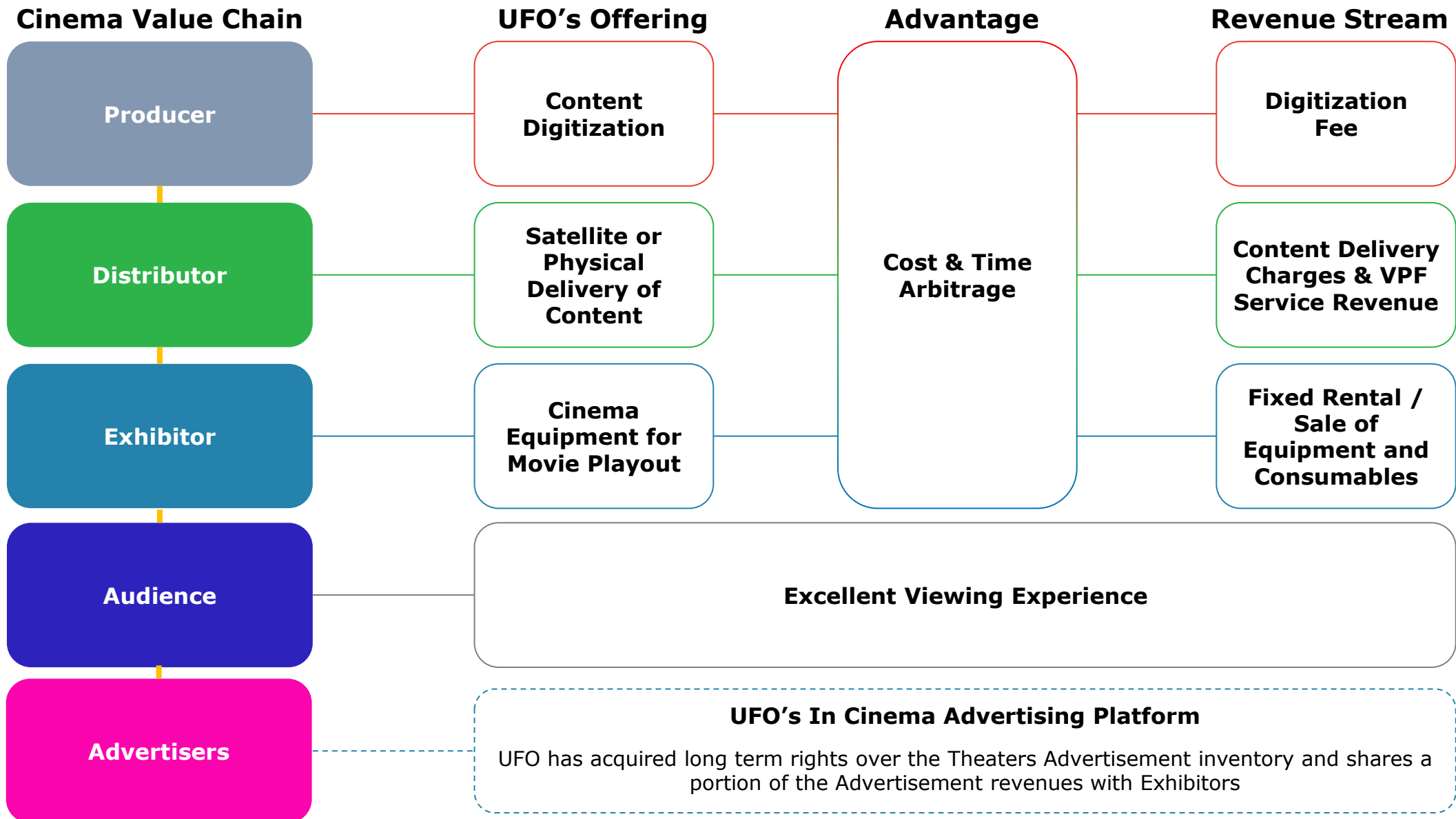
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The Company has prepared Financial Results based on the Indian Accounting Standards (Ind AS) and has reported and analyzed these results on a consolidated basis in this presentation.

UFO's Offerings

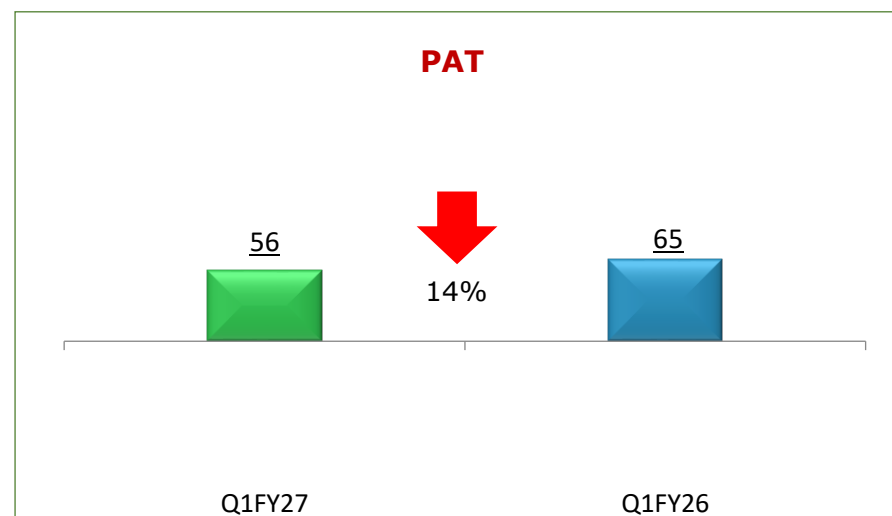
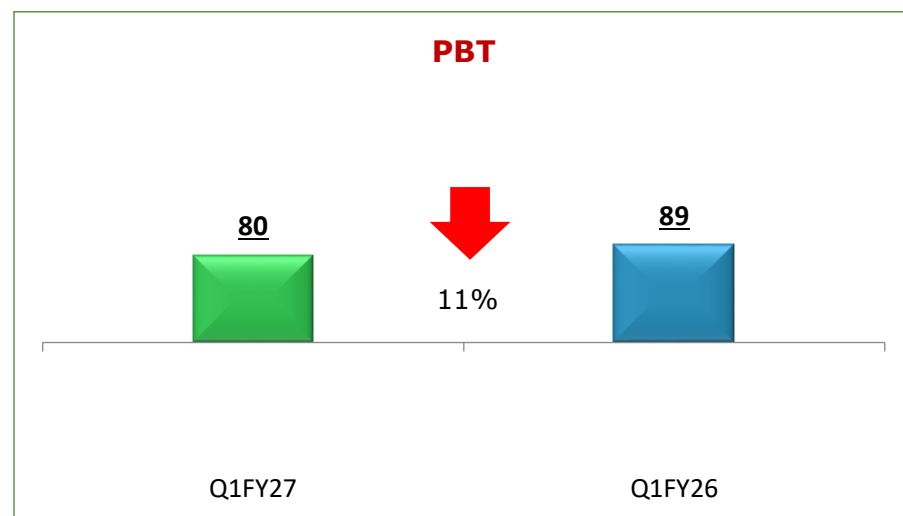
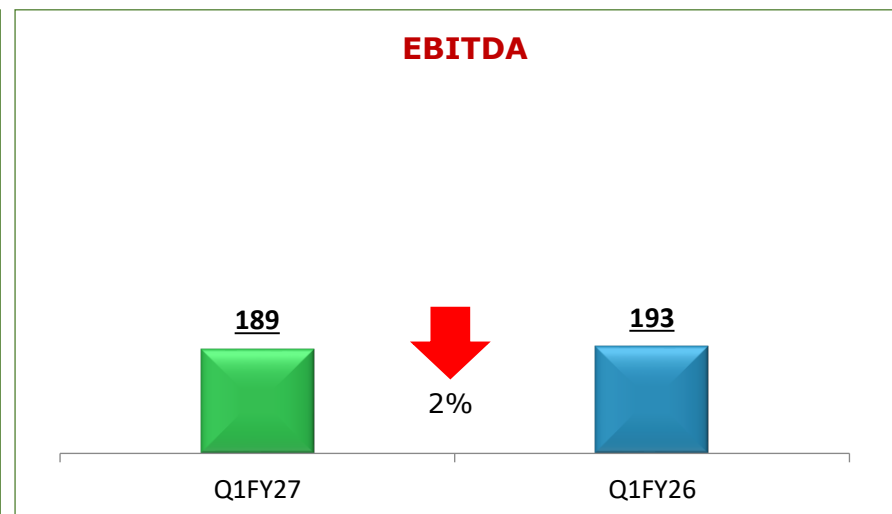
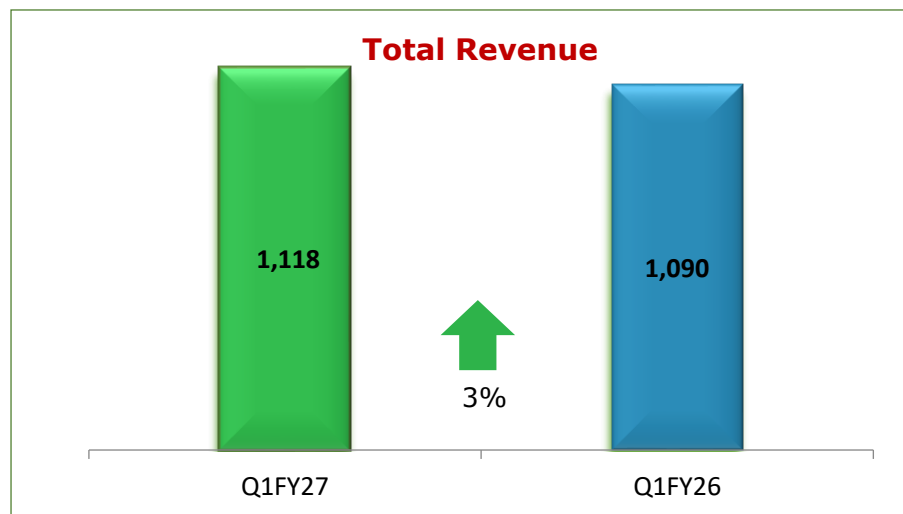




Financial & Operating Highlights

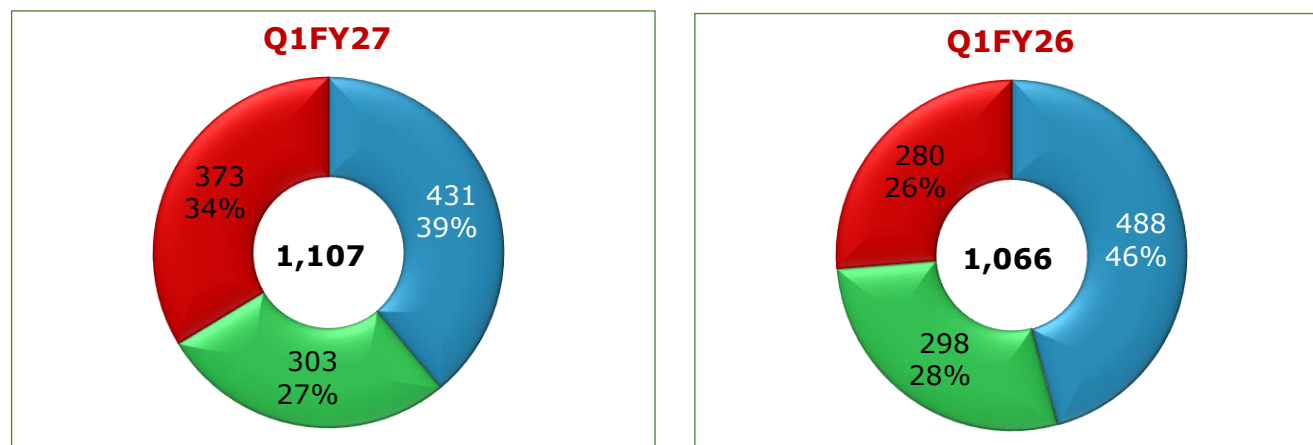
Consolidated Financial Highlights

Q1FY27 vs Q1FY26 (INR Mn)



Consolidated Revenue Mix

(INR Mn)



Advertiser Revenue



Distributor Revenue



Exhibitor Revenue

(INR Mn)		Q1FY27	Q1FY26	YoY % Change
Advertiser Revenue	(i)	373	280	33%
- In-Cinema Advertiser Revenue		367	274	34%
- Corporate + Hyperlocal		285	222	29%
- Government + PSU		81	52	57%
- Caravan Advertiser Revenue		6	6	-5%
Revenue from Distributor	(ii)	303	298	2%
Content Delivery Charge		206	212	-3%
VPF Service Revenue		54	44	21%
Digitisation Income		42	42	1%
Others		0	0	1001%
Revenue from Exhibitor	(iii)	431	488	-12%
Lease rental income		150	150	0%
Sale of Products		228	297	-23%
Other Operating Revenues		53	41	30%
Revenue from Operations	(i+ii+iii)	1,107	1,066	4%

Note : Excludes Other Income

In-Cinema Advertising Performance



In-Cinema Advertisement Operating Parameter



Number of Screens
3,891



Multiplex
2,565



Single Screens
1,326*



Full House Seating Capacity - Annualized
~1.7 Bn

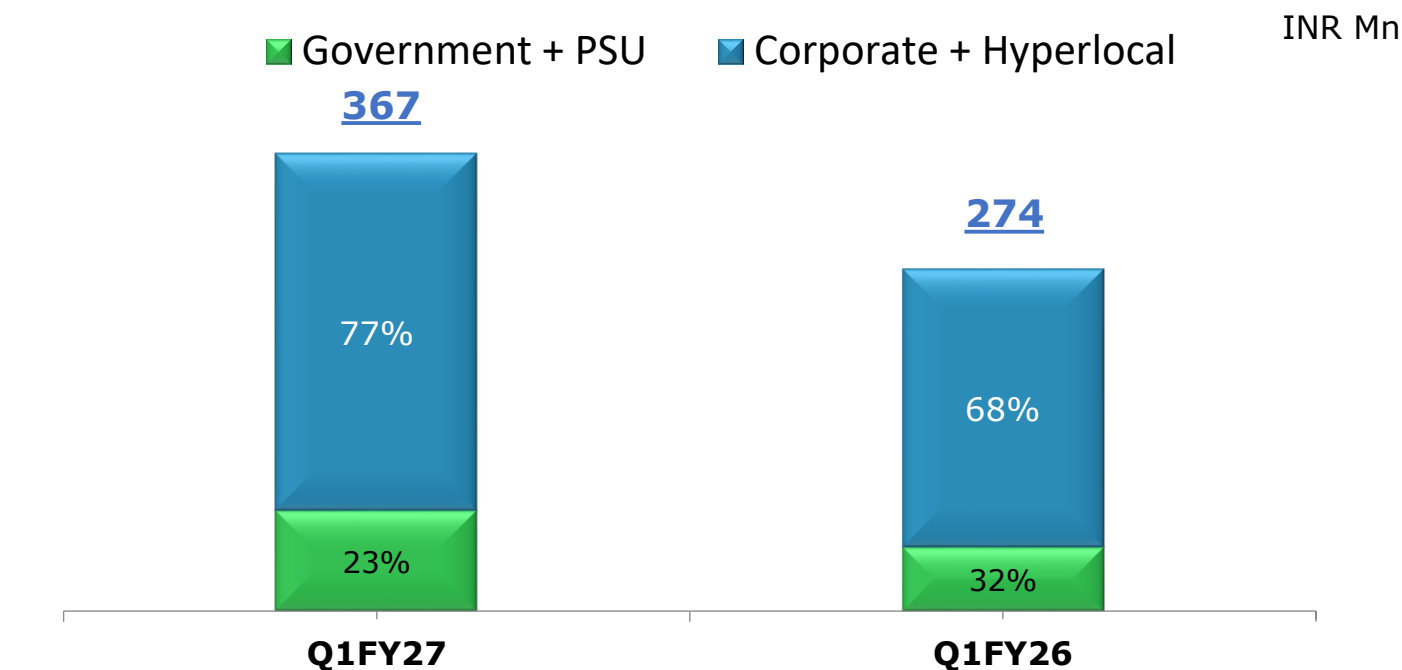
Q1FY27	Metro and Tier I **		Other Cities and Towns	
	Multiplex	Single Screens	Multiplex	Single Screens
# of UFO Screens	1118	298	1,447	1,028
Cities and Towns	125	115	499	778
Full House Seating Capacity – Per Show All Screens	2,62,061	1,65,648	3,27,590	4,48,818
Seating Capacity Per Screen Per Show	234	556	226	437
**Full House Seating Capacity Annualized (in Mn Seats)	377	239	472	646

* Includes 395 premium single screens

**Cities and Towns with population greater than 1.5 Mn are categorized as "Metro and Tier I"

Full house seating capacity – Annualized is calculated by multiplying full house seating capacity per show x 4 shows a day x 30 days x 12 months

In-Cinema Advertisement Revenue Analysis



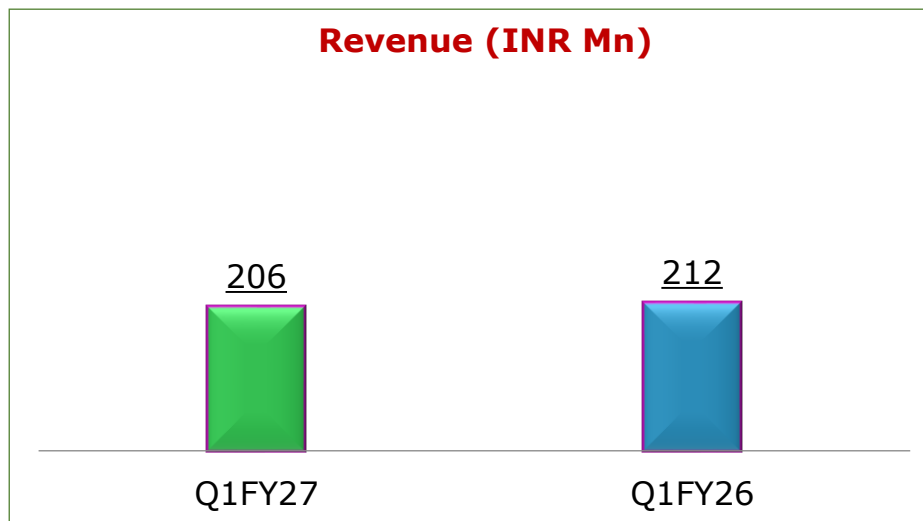
	Q1 FY 27	Q1 FY 26
Ad Revenue / Screen for the period (Avg) (Rs.)	92,322	72,222
Average # of minutes sold / show / Ad Screen	4.15	4.31
Advertisement Sharing with Exhibitors	58.68%	67.49%

Average # of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of Screens with Ad Rights during the period
 Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

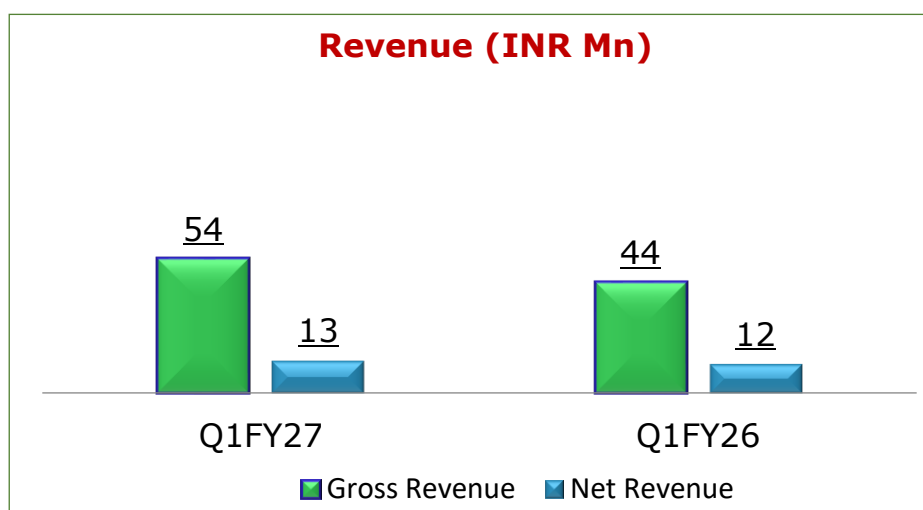
Theatrical Revenues

Theatrical revenues from Distributors

Content Delivery Charges



VPF Service Revenue



Net Revenue = Gross Revenue less Revenue Shared to the Exhibitors

Operating Parameter – Distributor Revenue

# of Screens [^]	Q1 FY27	Q1 FY26
CDC Category Screens*	2,909	3,033
VPF Category Screens**	497	437
Total	3,406	3,470

of Screens as on June 30

Revenue / Screen (Average) (in Rs.)	Q1 FY27	Q1 FY26
CDC Category Screens	69,130	69,692
VPF Category Screens – Gross	1,10,111	1,00,060
VPF Category Screens – Net	26,417	26,232

* CDC Screens : Where 100% of CDC/VPF revenue is retained by UFO

** VPF Screens : Where CDC/VPF revenue is shared with the exhibitor

[^] Includes Franchise screens

Financial Performance

Consolidated Reported P&L Statement

(INR Mn)	Q1FY27	Q1FY26	% Change
Revenue from Operations	1,107	1,066	4%
Other Income	11	24	-53%
Total Revenue	1,118	1,090	3%
EBITDA (Reported)	189	193	-2%
Depreciation and Amortisation	105	101	4%
EBIT	84	92	-9%
Finance Cost	33	31	5%
Finance Income	25	25	2%
Profit from Associates	4	3	25%
PBT	80	89	-11%
Tax	23	24	-3%
PAT	56	65	-14%
Basic EPS	1.45	1.68	

Ind AS 116 impact on P&L - certain operating lease expense (Q1FY27 - Rs. 23.33 Mn & Q1FY26 - Rs. 23.57 Mn) is recognised as 1) Depreciation expense for the right of use assets (Q1FY27 - Rs. 19.29 Mn & Q1FY26 - Rs. 21.35 Mn) and 2) Finance Cost for interest accrued on lease liability (Q1FY27 - Rs. 3.77 Mn & Q1FY26 - Rs. 5.64 Mn).

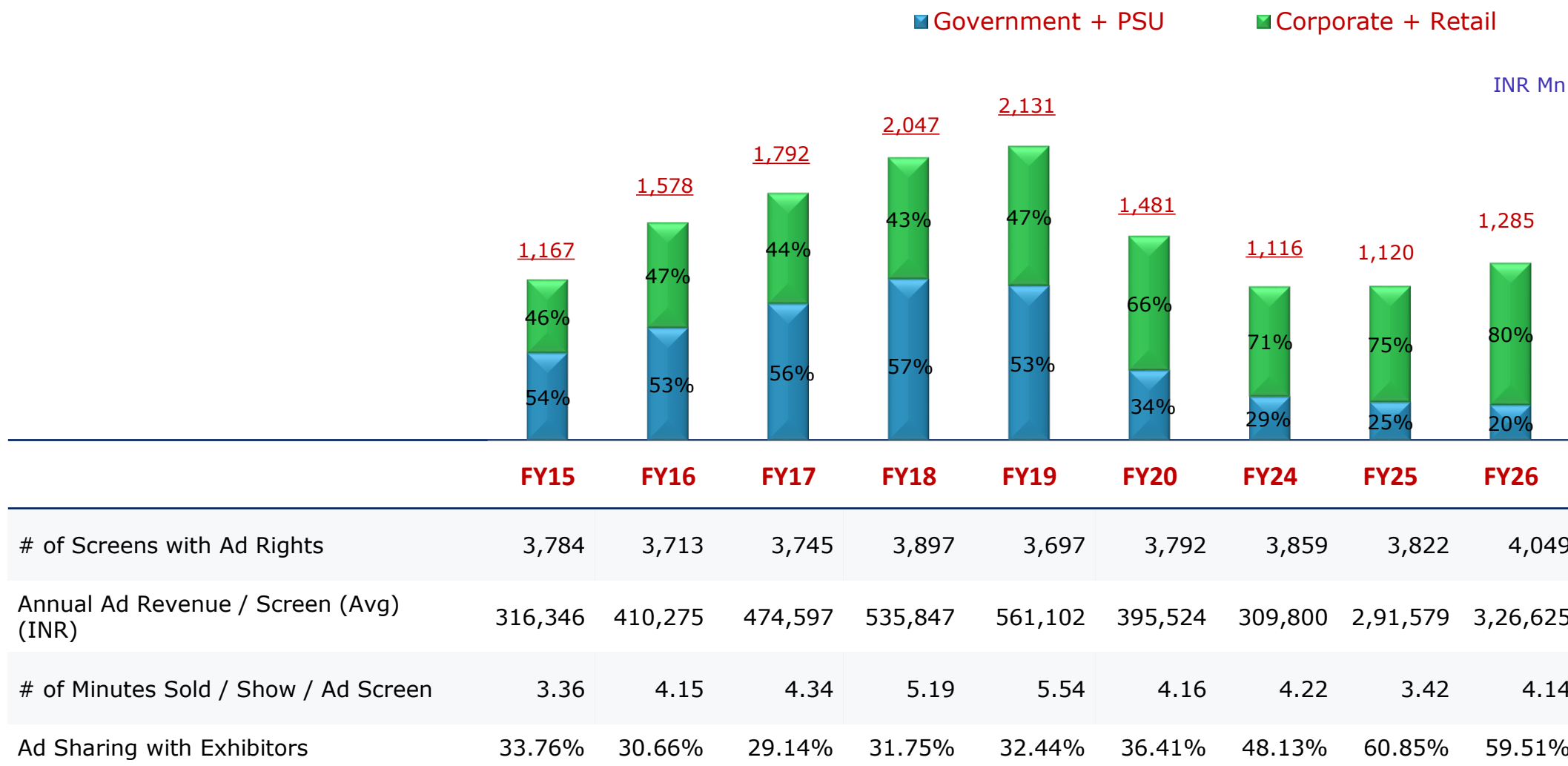
Consolidated Expenditure Analysis

(INR Mn)

Expenses	Q1FY27	Q1FY26
1) Total Operating Direct Cost	530	520
Key Operating Direct Cost Components		
- <i>Advertisement revenue share</i>	<i>215</i>	<i>185</i>
- <i>VPF service revenue share</i>	<i>41</i>	<i>33</i>
2) Employee Benefit Expenses	223	211
3) Other Expenses (SG&A)	177	166
Total Expenses	930	897

Annexure

Historical In-Cinema Advertising Performance



*Excludes Advertisement Revenues from Caravan Talkies

of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of advertisement screens during the period

Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

Note - For fair comparison, the year FY21, FY22 and FY23 is not included

(% of Total # of shares)	June 30, 2026
Promoters	17.0%
Institutional Investors	25.0%
Foreign Portfolio Investors	0.8%
Corporate Bodies	9.9%
Others	47.3%
Total # of Shares	3,88,24,757

About UFO Moviez India Limited

UFO is the first one, to enable cinema digitization with satellite technology in India. That also makes UFO the largest in-cinema advertising platform, with the power to impact almost 1.7 billion viewers annually through 3,891 screens, comprising 2,565 Multiplex screens and 1,326 single screens across 1,300 cities, leading directly into the hearts of India's Urban Heartland.

In the early 2000s, UFO optimized the potential of Indian cinema with satellite-based technology that transformed Annual Jubilee into Friday box office collections, slow-chain release into First Day - First Show, one blockbuster after another. It has made cinema into an equal experience for the whole country, making it an instant success with the youth that is already teased with pre-release teasers and trailers.

UFO is the end to end service provider for all DCI and non-DCI related cinema solutions. As on June 30, 2026, UFO's global network, along with subsidiaries and associates, spans 3,540 screens. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,891 screens, with an aggregate seating capacity of approximately 1.7 billion viewers annually and a reach of 1,300 cities and towns across India, as on June 30, 2026.

UFO's innovation driven DNA empowers it to use technology and business intelligence to minimize content irrelevance by providing relevant content, to the relevant people, at the relevant time! It aims at enabling an environment of content sufficiency to the running cinema infrastructures, as well as to create a one stop solution to set-up local movie theatres through a standardized model both in terms of infrastructure and experience. Apart from this the company also has Caravan Talkies that takes brands to rural India providing them an opportunity to reach media dark areas.

UFO's mission is clear - un-biased, undivided, uninterrupted, cinema for all, and in doing so, outshining as the country's largest cinema influencers.

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