

Results Presentation

Q4&FY'26

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The Company has prepared Financial Results based on the Indian Accounting Standards (Ind AS) and has reported and analyzed these results on a consolidated basis in this presentation.

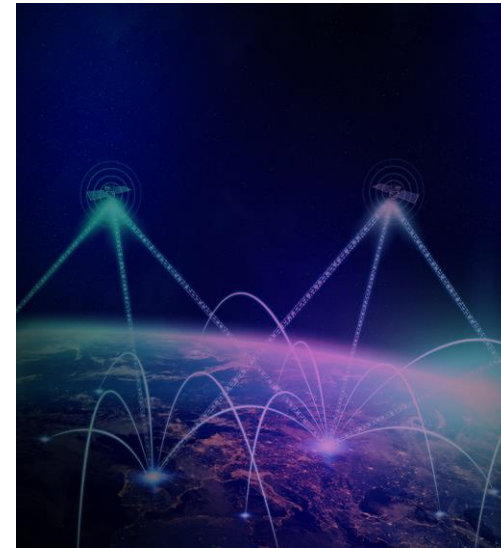
UFO Moviez at a Glance



4,049
High Impact
Ad Screens

2597 Multiplex
Screens

1452 Single
screens



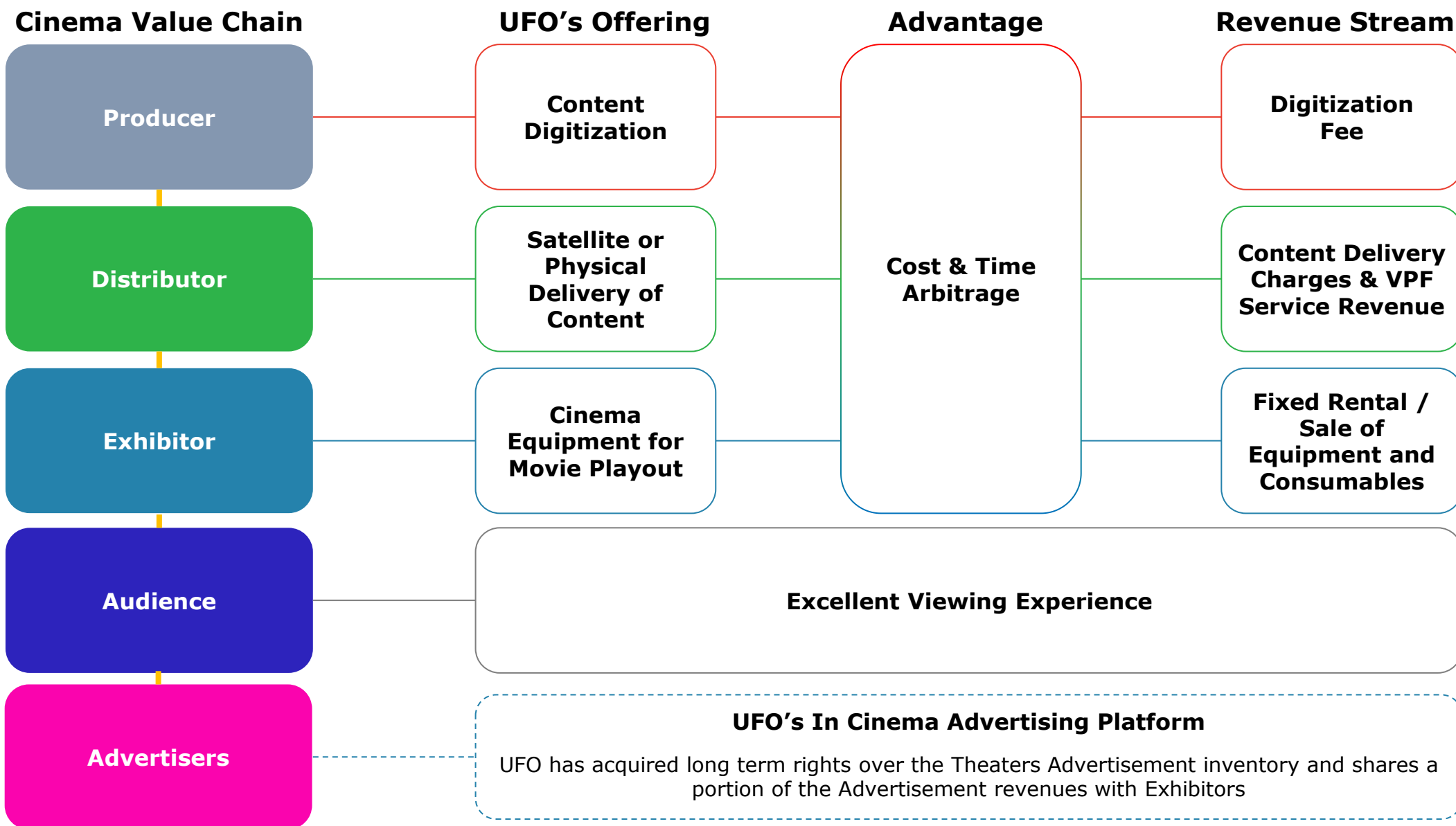
1,370
Cities & Towns
Across India

1,834
Movies
Digitally
Delivered
in FY26



Power to Impact
upto 1.8 billion
Viewers
Annually



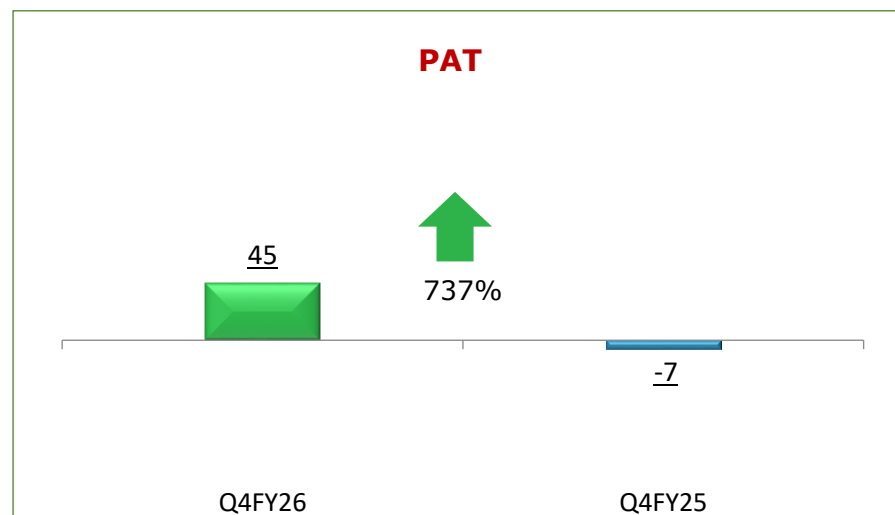
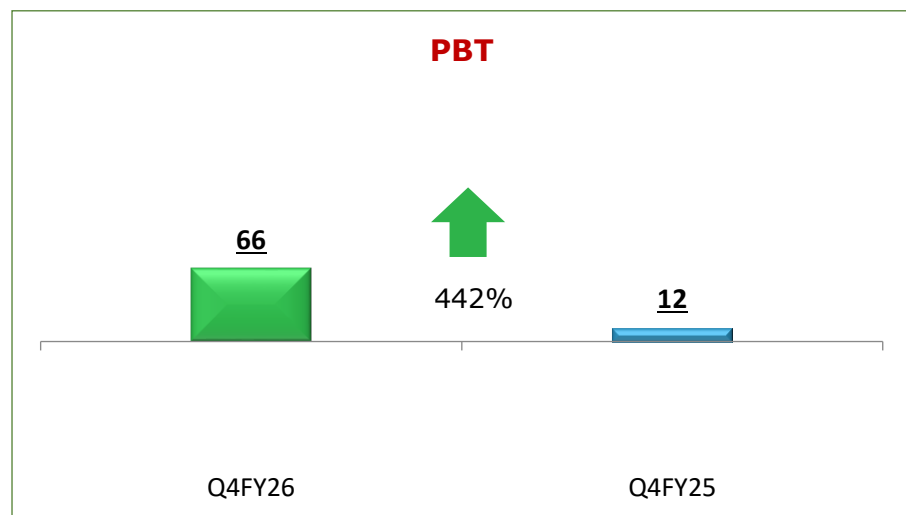
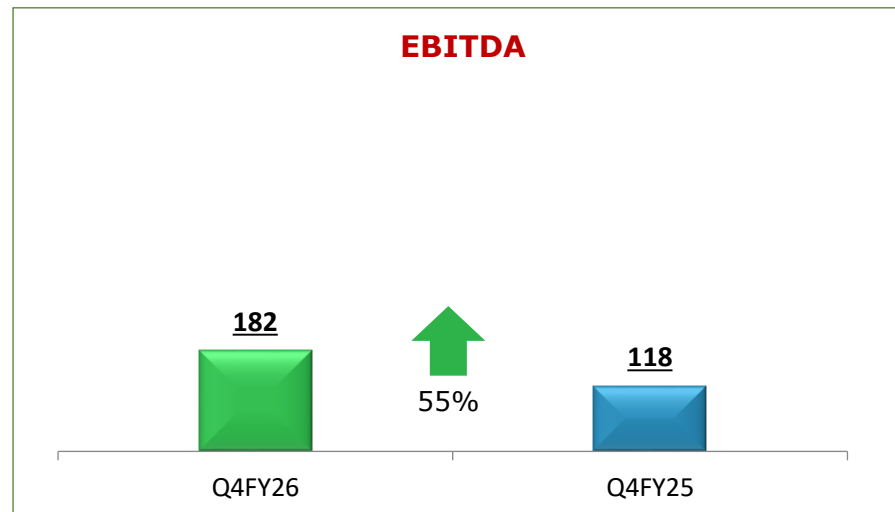
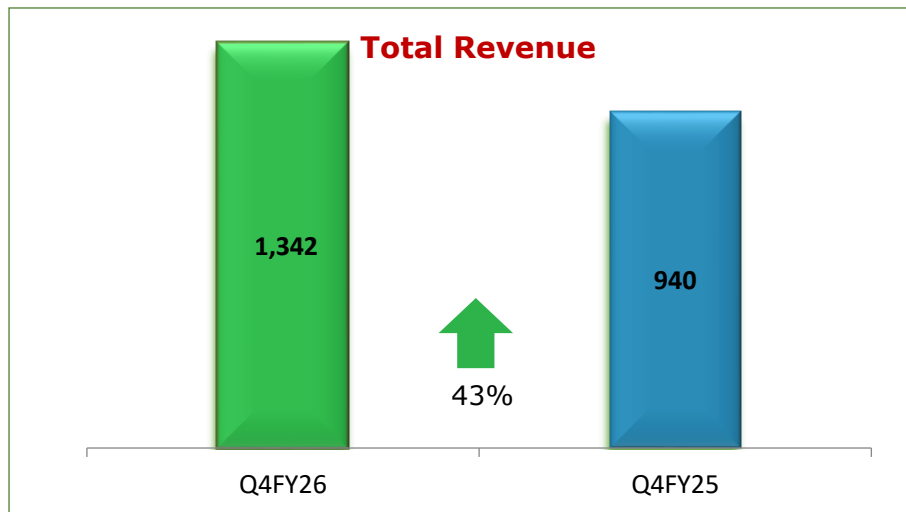




Financial & Operating Highlights

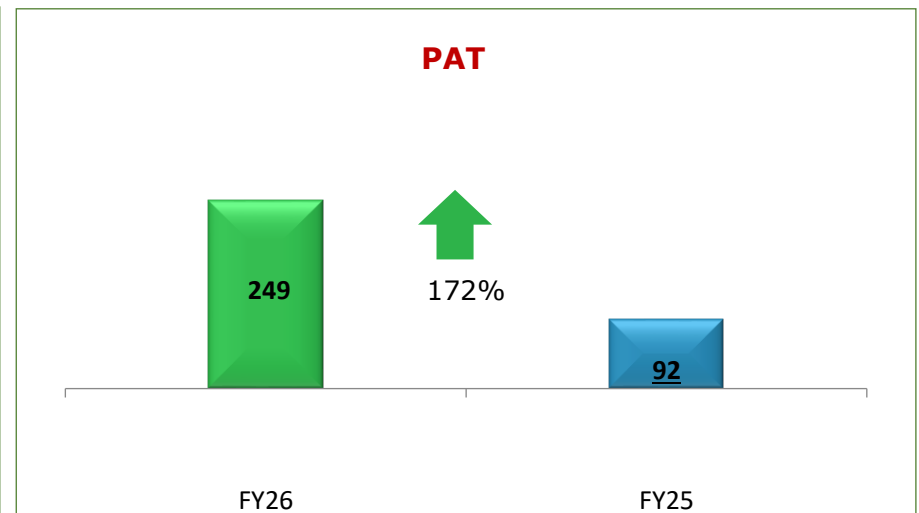
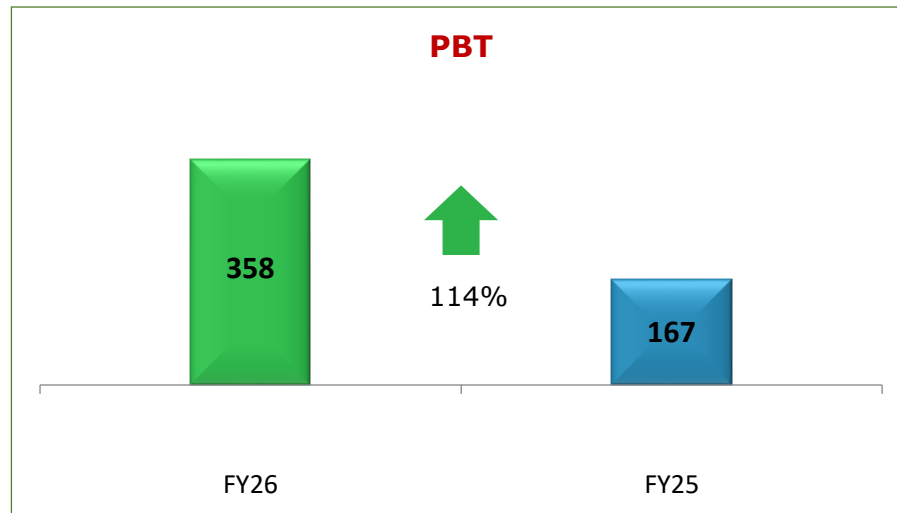
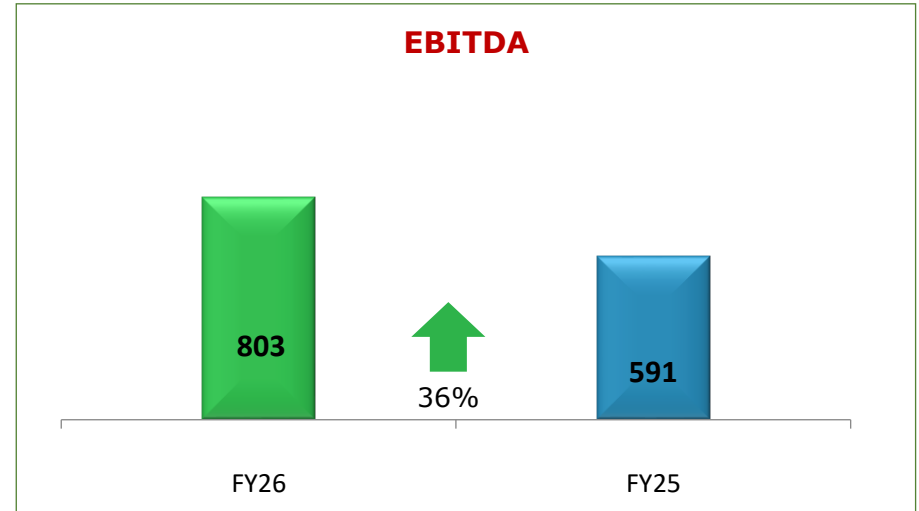
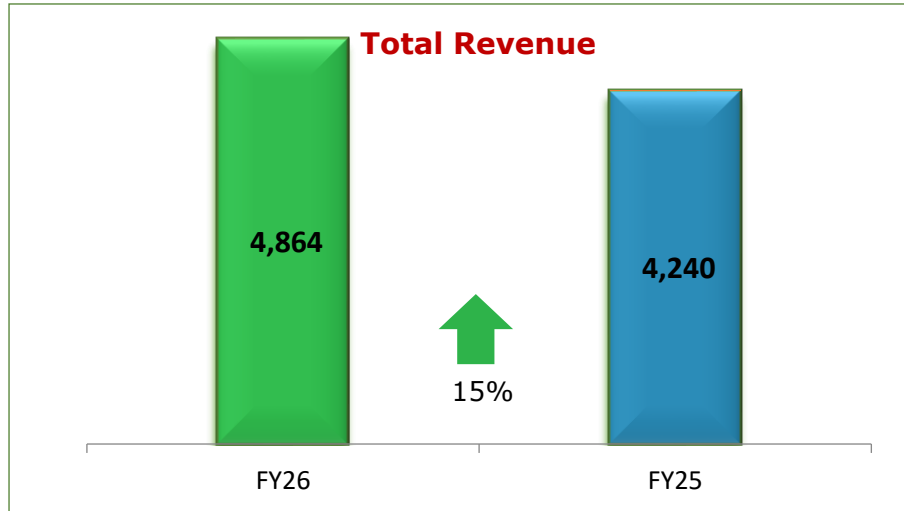
Consolidated Financial Highlights

Q4FY26 vs Q4FY25 (INR Mn)



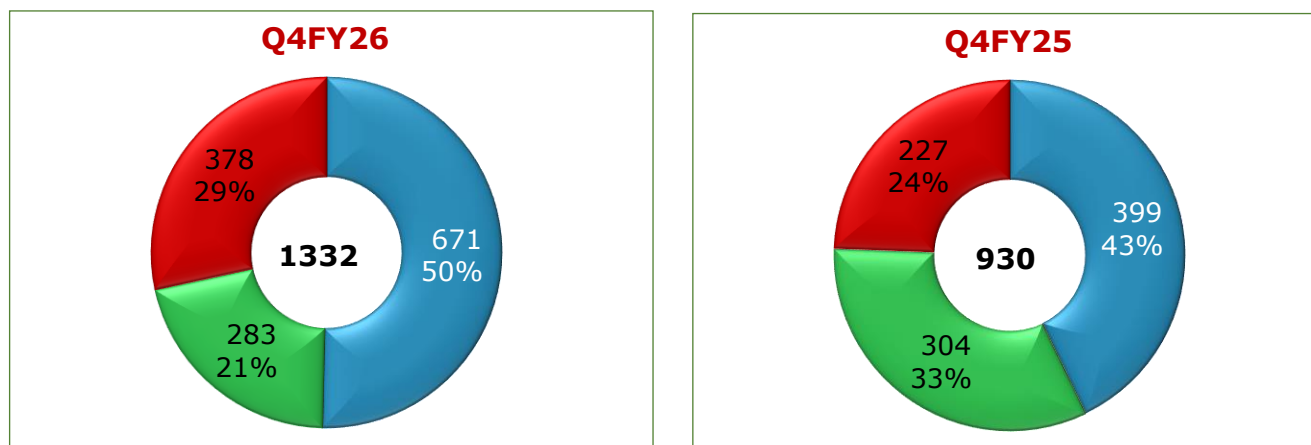
Consolidated Financial Highlights

FY26 vs FY25 (INR Mn)



Consolidated Revenue Mix

(INR Mn)



Advertisement Revenue



Distributor Revenue



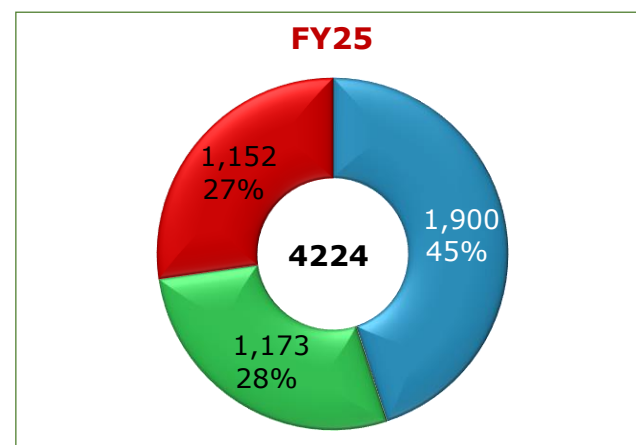
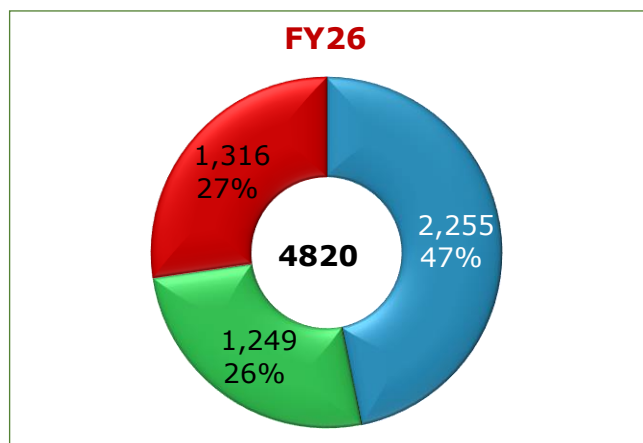
Exhibitor Revenue

(INR Mn)		Q4FY26	Q4FY25	YoY % Change
Advertisement Revenue	(i)	378	227	66%
- In-Cinema Advertisement Revenue		369	227	62%
- Corporate + Hyperlocal		285	154	85%
- Government + PSU		84	73	15%
- Caravan Advertisement Revenue		10	-	100%
Revenue from Distributor	(ii)	283	304	-7%
Content Delivery Charge		197	213	-7%
VPF Service Revenue		44	45	-1%
Digitisation Income		41	44	-6%
Others		1	3	-72%
Revenue from Exhibitor	(iii)	671	399	68%
Lease rental income		152	150	1%
Sale of Products		439	197	122%
Other Operating Revenues		80	51	57%
Revenue from Operations	(i+ii+iii)	1,332	930	43%

Note : Excludes Other Income

Consolidated Revenue Mix

(INR Mn)



Advertisement Revenue



Distributor Revenue



Exhibitor Revenue

(INR Mn)		FY26	FY25	YoY % Change
Advertisement Revenue	(i)	1,316	1,152	14%
- In-Cinema Advertisement Revenue		1,285	1,120	15%
- Corporate + Hyperlocal		1,025	839	22%
- Government + PSU		260	281	-7%
- Caravan Advertisement Revenue		30	32	-5%
Revenue from Distributor	(ii)	1,249	1,173	6%
Content Delivery Charge		883	837	6%
VPF Service Revenue		185	169	10%
Digitisation Income		178	150	19%
Others		2	18	-86%
Revenue from Exhibitor	(iii)	2,255	1,900	19%
Lease rental income		606	593	2%
Sale of Products		1,435	1,118	28%
Other Operating Revenues		215	189	14%
Revenue from Operations	(i+ii+iii)	4,820	4,224	14%

Note : Excludes Other Income

In-Cinema Advertising Performance



In-Cinema Advertisement Operating Parameter



Number of Screens
4,049



Multiplex
2,597



Single Screens
1,452 *



Full House Seating Capacity - Annualized
~1.8 Bn

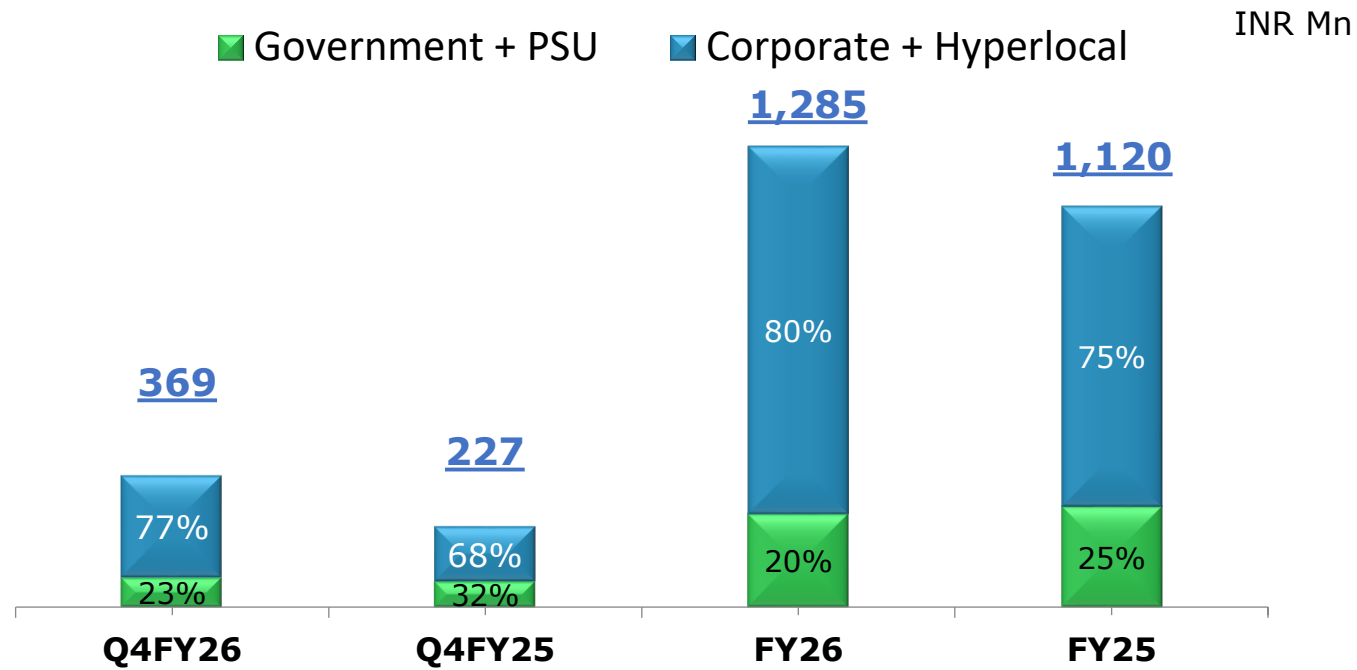
Q4FY26	Metro and Tier I **		Other Cities and Towns	
	Multiplex	Single Screens	Multiplex	Single Screens
# of UFO Screens	1136	314	1,461	1,138
Cities and Towns	125	118	507	847
Full House Seating Capacity – Per Show All Screens	2,64,018	1,73,460	3,31,498	4,88,329
Seating Capacity Per Screen Per Show	232	552	227	429
**Full House Seating Capacity Annualized (in Mn Seats)	380	250	477	703

* Includes 419 premium single screens

**Cities and Towns with population greater than 1.5 Mn are categorized as "Metro and Tier I"

Full house seating capacity – Annualized is calculated by multiplying full house seating capacity per show x 4 shows a day x 30 days x 12 months

In-Cinema Advertisement Revenue Analysis



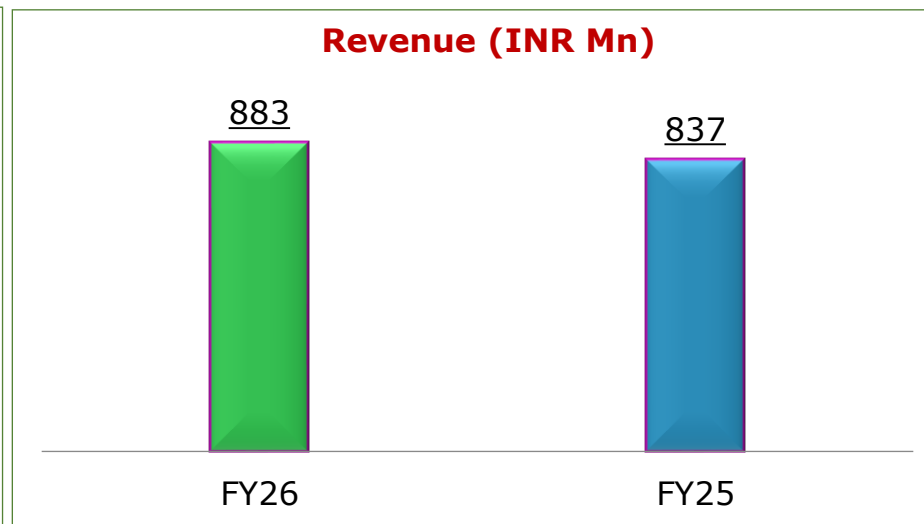
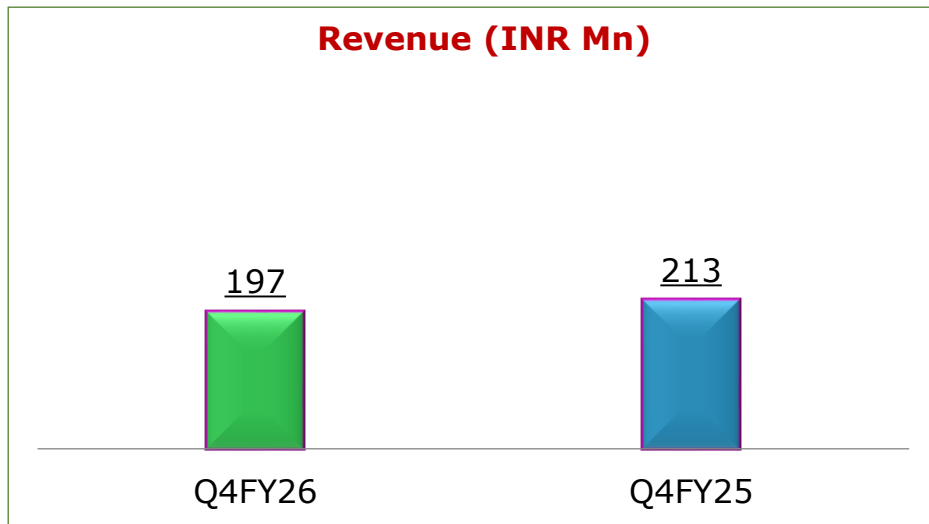
	Q4 FY 26	Q4 FY 25	FY 26	FY 25
Ad Revenue / Screen for the period (Avg) (Rs.)	94,124	59,118	3,26,624	2,91,579
Average # of minutes sold / show / Ad Screen	3.81	2.77	4.14	3.42
Advertisement Sharing with Exhibitors	57.29%	71.55%	59.50%	60.85%

Average # of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of Screens with Ad Rights during the period
 Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

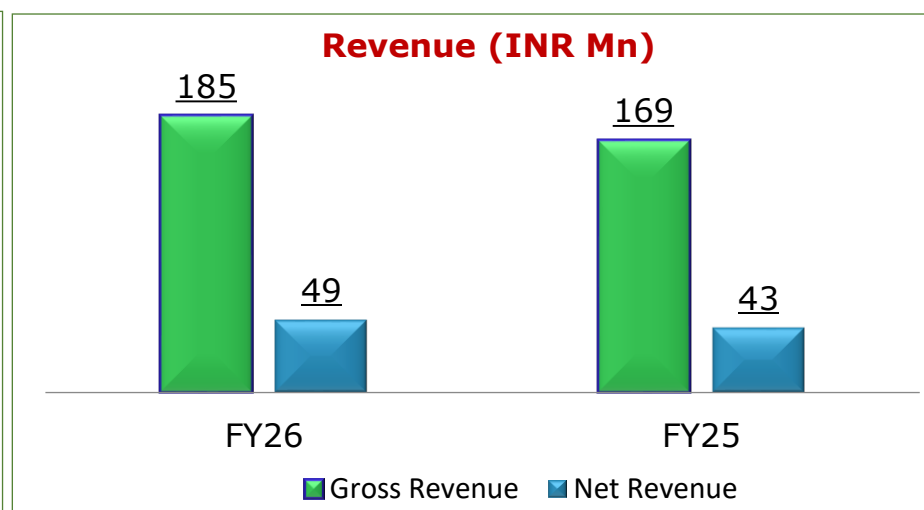
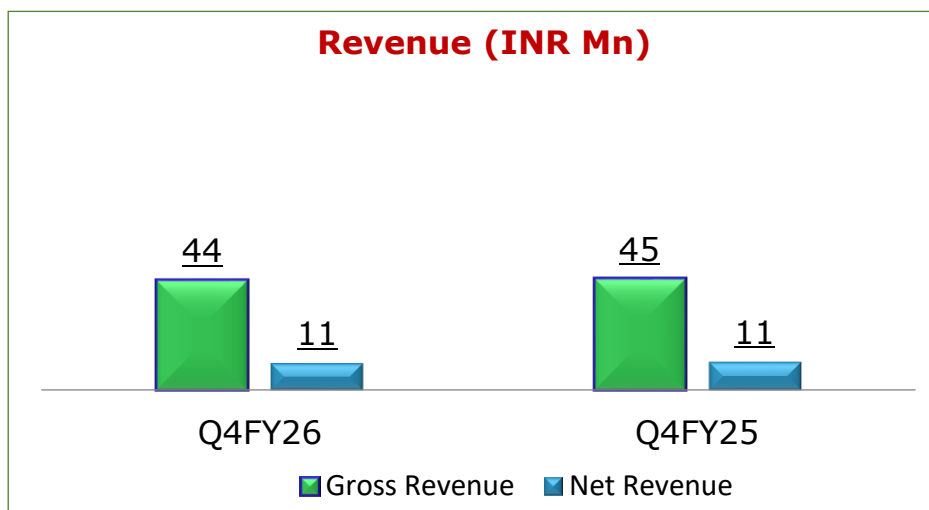
Theatrical Revenues

Theatrical revenues from Distributors

Content Delivery Charges



VPF Service Revenue



Net Revenue = Gross Revenue less Revenue Shared to the Exhibitors

Operating Parameter – Distributor Revenue

# of Screens[^]	Q4 FY26	Q4 FY25	FY26	FY25
CDC Category Screens*	3,058	3,053	3,058	3,053
VPF Category Screens**	482	451	482	451
Total	3,540	3,504	3,540	3,504

of Screens as on March 31

Revenue / Screen (Average) (in Rs.)	Q4 FY26	Q4 FY25	FY26	FY25
CDC Category Screens	64,848	69,130	2,89,101	2,70,735
VPF Category Screens – Gross	95,736	1,00,185	3,97,429	3,86,598
VPF Category Screens – Net	23,252	25,291	1,04,003	99,059

* CDC Screens : Where 100% of CDC/VPF revenue is retained by UFO

** VPF Screens : Where CDC/VPF revenue is shared with the exhibitor

[^] Includes Franchise screens

Financial Performance

The slide features a white background with three large, overlapping geometric shapes: a blue triangle in the bottom-left corner, a red triangle in the top-right corner, and a green triangle in the bottom-right corner. The text 'Financial Performance' is centered in a bold, blue font.

Consolidated Reported P&L Statement

(INR Mn)	Q4FY26	Q4FY25	% Change	FY26	FY25	% Change
Revenue from Operations	1332	930	43%	4820	4224	14%
Other income	10	10	-	44	16	174%
Total Revenue	1342	940	43%	4864	4240	15%
EBITDA (after variable pay & incentives)	182	118	55%	803	591	36%
Depreciation and amortisation	104	98	7%	411	386	6%
EBIT	78	20	287%	392	205	92%
Finance Cost	33	31	8%	133	123	7%
Finance Income	14	18	(21%)	79	65	22%
Profit from Associates	8	5	47%	19	17	12%
PBT	66	12	442%	358	163	119%
Tax	21	19	10%	108	72	51%
PAT	45	(7)	(737%)	249	92	172%
Basic EPS	1.15	(0.18)	(729%)	6.42	2.47	160%

(Ind AS 116 impact on P&L - certain operating lease expense (Q4FY26 - Rs. 28.37 Mn & FY26 - Rs.93.47 Mn) is recognised as 1) Depreciation expense for the right of use assets (Q4FY26 - Rs. 19.40 Mn & FY26 - Rs. 79.11 Mn) and 2) Finance Cost for interest accrued on lease liability (Q4FY26 - Rs. 4.24 Mn & FY26 - Rs. 19.55 Mn)).

(Ind AS 116 impact on P&L - certain operating lease expense (Q4FY25 - Rs. 23.30 Mn & FY25 - Rs. 89.11 Mn) is recognised as 1) Depreciation expense for the right of use assets (Q4FY25 - Rs. 19.79 Mn & FY25 - Rs. 75.61 Mn) and 2) Finance Cost for interest accrued on lease liability (Q4FY25 - Rs. 5.35 Mn & FY25 - Rs. 22.85 Mn)).

Consolidated Expenditure Analysis

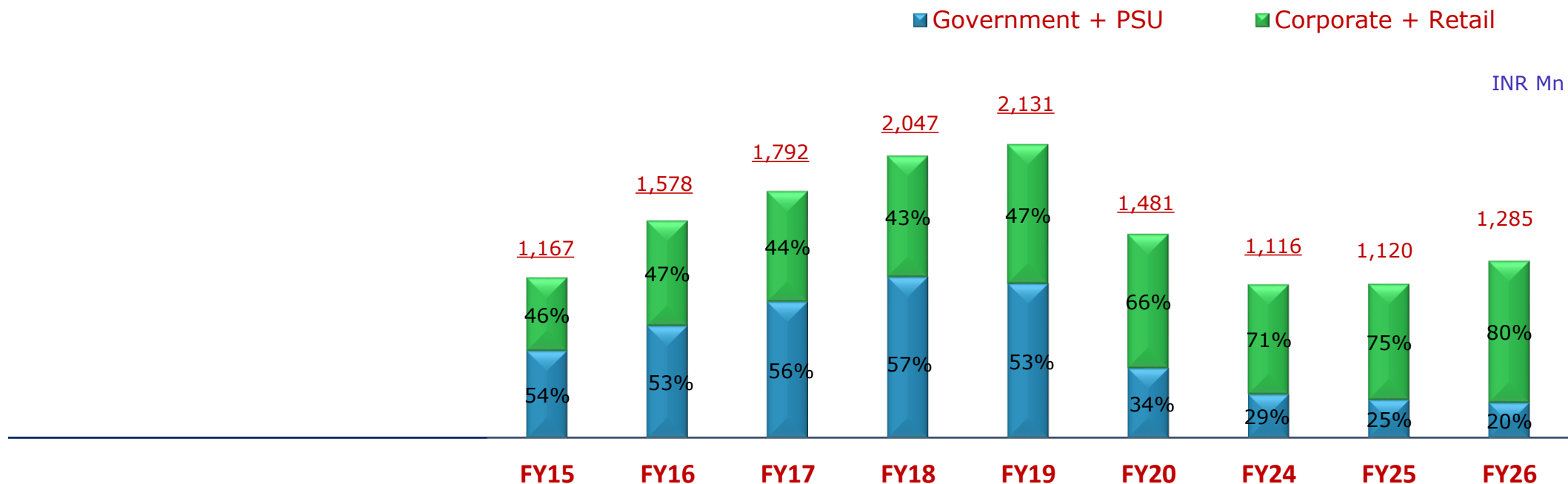
(INR Mn)

Expenses	Q4FY26	Q4FY25	FY26	FY25
1) Total Operating Direct Cost	688	401	2377	2004
Key Operating Direct Cost Components				
- <i>Advertisement revenue share</i>	211	162	765	681
- <i>VPF service revenue share</i>	33	33	137	126
2) Employee Benefit Expenses	278	202	947 *	873 *
3) Other Expenses (SG&A)	193	220	738	773
Total Expenses	1,160	822	4,061	3,649

* Includes Incentives and Variable pay of Rs. 97 Mm. for FY26 and Rs. 7 Mn. for FY25.

Annexure

Historical In-Cinema Advertising Performance



	FY15	FY16	FY17	FY18	FY19	FY20	FY24	FY25	FY26
# of Screens with Ad Rights	3,784	3,713	3,745	3,897	3,697	3,792	3,859	3,822	4,049
Annual Ad Revenue / Screen (Avg) (INR)	316,346	410,275	474,597	535,847	561,102	395,524	309,800	2,91,579	3,26,625
# of Minutes Sold / Show / Ad Screen	3.36	4.15	4.34	5.19	5.54	4.16	4.22	3.42	4.14
Ad Sharing with Exhibitors	33.76%	30.66%	29.14%	31.75%	32.44%	36.41%	48.13%	60.85%	59.51%

*Excludes Advertisement Revenues from Caravan Talkies

of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of advertisement screens during the period

Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

Note - For fair comparison, the year FY21, FY22 and FY23 is not included

(% of Total # of shares)	March 31, 2026
Promoters	22.8%
Institutional Investors	25.1%
Foreign Portfolio Investors	0.8%
Corporate Bodies	3.2%
Others	48.1%
Total # of Shares	3,88,14,757

About UFO Moviez India Limited

UFO is the first one, to enable cinema digitization with satellite technology in India. That also makes UFO the largest in-cinema advertising platform, with the power to impact almost 1.8 billion viewers annually through 4,049 screens, comprising 2,597 Multiplex screens and 1,452 single screens across 1,370 cities, leading directly into the hearts of India's Urban Heartland.

In the early 2000s, UFO optimized the potential of Indian cinema with satellite-based technology that transformed Annual Jubilee into Friday box office collections, slow-chain release into First Day - First Show, one blockbuster after another. It has made cinema into an equal experience for the whole country, making it an instant success with the youth that is already teased with pre-release teasers and trailers.

UFO is the end to end service provider for all DCI and non-DCI related cinema solutions. As on March 31, 2026, UFO's global network, along with subsidiaries and associates, spans 3,674 screens. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 4,049 screens, with an aggregate seating capacity of approximately 1.8 billion viewers annually and a reach of 1,370 cities and towns across India, as on March 31, 2026.

UFO's innovation driven DNA empowers it to use technology and business intelligence to minimize content irrelevance by providing relevant content, to the relevant people, at the relevant time! It aims at enabling an environment of content sufficiency to the running cinema infrastructures, as well as to create a one stop solution to set-up local movie theatres through a standardized model both in terms of infrastructure and experience. Apart from this the company also has Caravan Talkies that takes brands to rural India providing them an opportunity to reach media dark areas.

UFO's mission is clear - un-biased, undivided, uninterrupted, cinema for all, and in doing so, outshining as the country's largest cinema influencers.

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