# S.R. BATLIBOI & ASSOCIATES LLP

14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai-400 028, India

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of UFO Moviez India Limited

We have audited the accompanying consolidated financial statements of UFO Moviez India Limited ("the Company") and its subsidiaries and associates, (collectively "the Group") which comprise the consolidated Balance Sheet as at March 31, 2012, and the consolidated Statement of Profit and Loss and the consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

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In our opinion and to the best of our information and according to the explanations given to us, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the consolidated Balance Sheet, of the state of affairs of the Company as at March 31, 2012:
- (b) in the case of the consolidated Statement of Profit and Loss, of the loss for the year ended on that date;

in the case of the consolidated Cash Flow Statement, of the cash flows for the year ended on that date. CAREST

# S.R. BATLIBOI & ASSOCIATES LLP

#### Chartered Accountants

UFO Moviez India Limited Auditors Report on consolidated financial statements—March 31, 2012 Page 2 of 2

#### Other Matters - scope exclusion

We did not audit total assets of Rs. 178,583,645 as at March 31, 2012, total revenues of Rs. 162,102,521, net cash inflows amounting to Rs. 5,981,039 and the Group's share of losses amounting to Rs. 1,241,340 for the year then ended, included in the accompanying consolidated financial statements in respect of certain subsidiaries and associates, whose financial statements and other financial information have been audited by other auditors and whose reports have been furnished to us. Our opinion, in so far as it relates to the affairs of such subsidiaries and associates is based solely on the report of other auditors. Our opinion is not qualified in respect of this matter.

#### Other Matters- restrictions of use

The accompanying consolidated financial statements are prepared to solely for the purpose of preparation of the consolidated restated financial information as at and for the six months period ended September 30, 2014, as at and for the year ended March 31, 2014, 2013, 2012, 2011 and 2010 in connection with the proposed IPO of the Company. Accordingly, the accompanying consolidated financial statements and this auditor's report should not be distributed, used, referred to for any other purpose or to any other person without our prior written consent.

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For S.R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W

per Govind Ahuja

Partner

Membership Number: 48966 Place of Signature: Mumbai Date: November 20, 2014 Consolidated Balance sheet as at 31 March 2012



Liability	Notes	31 March 2012	31 March 2011
Equity and liabilities		Rupees	Rupees

,	110100	31 Mai Cii 2012	31 Mai Cii 2011
		Rupees	Rupees
Equity and liabilities		•	•
Shareholder's Funds			
Share capital	3	258,976,690	201,503,700
Reserves and surplus	4 .	2,840,723,748	1,164,909,622
		3,099,700,438	1,366,413,322
Share Application money Pending for Allotment		-	440,000,000
Minority Interest		144,213, <del>6</del> 70	622,217
			*
Long-term borrowings	5	536,767,635	330,161,960
Deferred Tax Liabilities(net)	11	12,129	199,447
Other long-term liabilities	6	317,348,819	254,658,778
Long -term provisions	7 _	5,578,843	
		859,707,426	585,020,185
Current liabilities			
Short-term borrowing	8	37,993,380	-
Trade payables	6	<b>201</b> ,183,532	209,107,885
Other current liabilities	6	701,889,246	285,883,658
Short-term provisions	7 _	22,041,999	10,0 <b>7</b> 7,8 <b>4</b> 8
	<del>-</del>	963,108,157	505,069,391
TOTAL	=	5,066,729,691	2,897,125,115
Assets			
Non-current Assets			
Fixed Assets			
Tangible assets	9	1,902,727,026	1,144,132,540
Intangible assets	9	70,323,119	41,843,670
Capital work-in-progress		508,347,283	76,187,407
Goodwill on Consolidation		1,168,006,653	417,807,442
Non-current investments	10	15,531,660	184,162,533
Deferred tax assets (net)	11	13,045,257	•
Long-term loans and advances	12	176,519,592	<b>4</b> 8,464,669
Trade receivables	15	4,307,164	=
Other non-current assets	17 _	940,132	
0		3,859,747,886	1,912,598,261
Current Assets		40.004.440	
Current investments	13	12,924,449	-
Inventories	14	102,976,327	40,675,235

Summary of significant accounting policies The accompanying notes are an integral part of the consolidated financial statements.

BOI & ASSO

FARTERED ACCOUNT

As per our report of even date

For S.R. Batiiboi & Associates LLP

ICAI Firm Registration No:101049W

Chartered Accountants

Trade receivables

Other current assets

**TOTAL** 

Cash and bank balances

Short-term loans and advances

per Govind Ahuja

Partner

Membership No.: 48966

Place of signature: Mumbai Date: November 20, 2014

For and on behalf of the Board of Directors of UFO Moviez India Limited

387,380,416

518,107,420

175,619,460

5,066,729,691

9,973,733 1,206,981,805

Sanjay Gaikwad

15

16

12

17

Managing Director DIN No.: 01001173

s.s.chevaz Sameer Chavan

Company secretary

Ashish Malushte Chief Financial Officer

Kapil Agabval

Joint Managing Director

DIN No.: 00024378

387,920,135

199,104,532

356,811,497

984,526,854

2,897,125,115

15,455

Place of signature: Mumbai Date: November 20, 2014





# Consolidated Statement of profit and loss for the year ended 31 March 2012

	Notes	31 March 2012	31 March 2011
		Rupees	Rupees
Income	_		112 112
Revenue from operations	18	2,067,063,294	1,088,021,053
Other income	19	9,444,201	11,692,744
Total Income (I)		2,076,507,495	1,099,713,797
Expenses			*
Operating direct costs	20	730,516,954	354,021,641
Employee benefit expenses	21	333,002,840	198,320,867
Other expenses	22	489,967,135	418,944,905
Total Expenses (II)	_	1,553,486,929	971,287,413
Earnings before interest,tax,depreciation and amortization	on	523,020,566	128,426,384
(EBITDA) (I) -(II)			
Depreciation & amortisation expenses	9	3 <b>89,610,356</b>	254,167,464
Finance cost	23	<b>113,029,41</b> 3	43,855,160
Finance income	24	(66,288,727)	(11,263,319)
Profit/(loss) before tax		86,669,524	(158,332,921)
Tax expenses		40.000.000	05.004
Current tax		18,930,000	25,001
MAT credit entitlement		-	4,000
Provision for taxation in earlier years	_	(1,974,697)	20.004
Total current tax		16,955,303	29,001
Deferred tax	_	4,569,951	(93,505)
Total tax expense		21,525,254	(64,504)
Profit/(loss) for the year before share of profit / (loss) fro	m associates	65,144,270	(158,268,417)
Share of loss from associates		(1,241,340)	-
Profit/(Loss) for the year before minority interest		63,902,930	(158,268,417)
Less: Minority interest		(17,930,472)	61,643,024
Profit/(loss) for the year		45,972,458	(96,625,393)
Earnings per equity share	- 25		
Basic (Face value of Rs.10 each)		0.74	(6.56)
Diluted (Face value of Rs.10 each)		0.56	(6.56)
Summary of significant accounting policies	2.3		

The accompanying notes are an integral part of the consolidated financial statements. As per our report of even date

MUMBAI

FRED ACCOUNT

For S.R. Batliboi & Associates LLP

ICAI Firm Registration No:101049W

Chartered Accountants

per Govind Ahuja

Partner

Membership No.: 48966

Place of signature: Mumbai Date: November 20, 2014

For and on behalf of the Board of Directors of UFO Moviez India Limited

Sanjay Gaikwad Managing Director

DIN No.: 01001173

Sameer Chavan Company secretary Ashish Malushte Chief Financial Officer

Place of signature: Mumbai Date: November 20, 2014

Kapil Agarwal

Joint Managing Director

DIN No.: 0002/4378



# Consolidated Cash flow statement for the year ended 31 March 2012

	31 March 2012	31 March 2011
	Rupees	Rupees
Cash flow from operating activities Net profit/(loss) before tax	86,669,524	(158,332,921)
Non-cash adjustment to reconcile profit before tax to net cash flows		
Depreciation	389,610,356	254,167,464
Provision for warranty	1,009,930	
Provision for obsolete inventories	•	8,574,013
Unrealised Foreign exchange (gain)/loss (net)	6,984,169	804,315
Employee stock compensation expense	64,430	-
Loss / (Profit) on sale of fixed assets	3,267,108	10,222,710
Provision for doubtful debts & bad debts written off	18,840,972	84,578,085
Provision for compensated expenses	4,059,895	3,136,452
Provision for gratuity	5,195,872	2,426,313
Provision for diminution in value of investment	-	8,595,137
Profit on sale of current investment	(10,105,348)	-
Sundry credit balances written back	(2,448,519)	(7,763,282)
Dividend income	(3,386,731)	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Interest income	(52,796,647)	(11,263,319)
Interest and finance expense	87,257,241	38,942,567
Operating profit before working capital changes	534,222,252	234,087,534
The state of the s	,,	<b>,</b> ,,,,,,
Movements in working capital :		/ / /
Decrease / (increase) in trade payables	(123,730,302)	(12,634,956)
Increase / (decrease) in short-term provisions	(2,656,770)	(2,282,124)
Increase / (decrease) in other current liabilities	25,685,930	124,814,273
Increase / (decrease) in other non current liabilities	332,404,703	45,621,623
Decrease / (increase) in trade receivables (Current)	(55,054,256)	(268,278,155)
Decrease / (increase) in trade receivables (Non - Current)	11,728,894	
(Increase) / decrease in inventories	27,516,162	12,238,609
Decrease / (increase) in long-term loans and advances	(184,003,039)	
Decrease / (increase) in short-term loans and advances	18,789,784	35,506,605
Decrease / (increase) in other current assets	(12,082,985)	(8,715,565)
Decrease / (increase) in other non-current assets	185,818,246	-
Cash generated from operations	758,638,619	160,357,844
Direct tax paid (net of refunds)	(64,852,270)	(30,410,068)
Net cash flow from operating activities (A)	693,786,349	129,947,776
Cash flow from investing activities		
Purchase of fixed assets including intangible, capital work-in progress and capital	(1,326,425,873)	(385,377,060)
Purchase of investment in subsidiary (from minority)	(352,582,623)	•
Investment in associates	(4,773,000)	-
Purchase of current investment (including divided reinvestment)	(562,924,449)	(195,455,033)
Advance for purchase of Investment	_	(200,999,514)
Proceeds from sale of current investment	560,455,349	-
Loan given to associates	(8,286,681)	-
Proceeds from sale of fixed assets	95,716,507	14,750,004
Interest received	51,616,047	11,608,576
Dividend received	3,386,731	-
Investments in bank deposits (having original maturity of more than	• •	
three months)	(370,901,127)	32,580,165
Redemption from bank deposits (having original maturity more than three	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,
months)	73,439,584	(187,238)
Note that the first control to the control of the c	(4 044 070 505)	(700 000 400)
Net cash flow used in investing activities (B)	(1,841,279,535)	(723,080,100)





## Consolidated Cash flow statement for the year ended 31 March 2012

		31 March 2012	31 March 2011
		Rupees	Rupees
Cash flow from financing activities			
Proceeds from issuance of preference share capital		1,143,000,000	_
Proceeds from long term borrowings		384,902,562	143,395,816
Repayment of long term borrowings		(299,146,748)	(99,854,882)
Repayment of Short term borrowings		(29,069,270)	<u>-</u>
Share Allotment money incl. Securities premium		-	250,000,053
Proceeds of share application money pending allotment		-	440,000,000
Share issue Expenses		-	(31,660,000)
Proceeds from short term borrowings		4,000,000	-
Proceeds from issuance of equity shares		54,999	-
Interest and finance cost		(87,126,266)	(37,948,796)
Net cash flow from financing activities	(C)	1,116,615,277	663,932,191
Net increase/(decrease) in cash and cash equivalent ( A + B + C)	_	(30,877,909)	70,799,867
Cash and cash equivalents at the beginning of the year		170,891,275	100,403,009
Cash and cash equivalents from acquisition of subsidiary		9,101,217	_
Unrealised Gain/(Loss) on Foreign Currency Cash and Cash equivalents		(2,647,424)	(311,601)
Cash and cash equivalents at the end of the year		146,467,159	170,891,275
Components of cash and cash equivalents			
Cash on hand		714,117	242,770
Balance with banks:		7 1-7, 1 1 7	,,,,,
- on current accounts		119.769.718	135,926,860
- on fixed deposits account with original maturity of less than 3 months		25,983,324	34,721,645
Cash & cash equivalents [refer note 16]	_	146,467,159	170,891,275

- 1. Figures in bracket denote outflow
- 2. The above Cash flow statement has been prepared under the "Indirect Method" set out in Accounting Standard (AS-3) " Cash Flow Statements"
- 3. Previous year figures have been regrouped wherever necessary to correspond with the figures of current year

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ATTERED ACCOUNT

As per our report attached of even date

For S.R. Batliboi & Associates LLP ICAI Firm Registration No:101049W **Chartered Accountants** 

per Govind Ahuja

Membership No.: 48966

Place of signature: Mumbai Date: November 20, 2014

For and on behalf of the Board of Directors of UFO Moviez India Limited

Sanjay Gaikwad

Managing Director

DIN No.: 01001173

Sameer Chavan

**Company Secretary** 

Place of signature: Mumbai Date: November 20, 2014

Kapil Agarwal

Joint Managing Director

DIN No. : 00024378

. Ashish Malushte

Chief Financial Officer



#### 1. Corporate information

UFO Moviez India Limited ('UFO' or 'the parent company') is a public company domiciled in India and incorporated under the provisions of the Companies Act, 1956 ('the Act'). The consolidated financial statements (CFS) of UFO and its subsidiaries collectively referred to as "the Group" are prepared under the historical cost convention and in accordance with the Company's Act 1956. The Group is mainly into the business of providing digital cinema services.

As these financial statements are not statutory financial statements, full compliance with the Act is not required and hence these financial statements do not reflect all disclosures requirement of the Act.

#### 2. Principles of Consolidation

- (i) The financial statements of the Company and its subsidiaries have been combined on a line by line basis by adding together the book values of like items of assets, liabilities, income and expense after eliminating intra-group balances and transactions as per Accounting Standard (AS) 21 "Consolidated Financial Statements".
- (ii) The Financial statement include the share of profit / loss of associate companies in which the investor has significant influence and which is neither a subsidiary nor a joint venture, which are accounted under "Equity Method" in accordance with Accounting standard (AS) 23 on Accounting for Investment in Associates in Consolidated Financial Statement, as per which the share of profit/(loss) of associate company has been added and restricted to the cost of investment.
- (iii) The excess of cost to the Parent Company of its investments in the subsidiaries over its portion of equity in the subsidiaries, as at the date on which investment was made, is recognized as goodwill in the consolidated financial statements. The Parent Company's portion of equity in the subsidiaries is determined on the basis of the book value of assets and liabilities as per the financial statement of the subsidiary companies as on the date of investment. Capital reserve on consolidation represents negative goodwill arising on consolidation.

#### (iv) Minority Interest:

Minority interest share of net profit of consolidated subsidiaries for the year is identified and adjusted against the income of group in order to arrive at the net income attributable to shareholders of the company. In case where losses applicable to minority interest exceed the minority interest in the equity of the subsidiary, the excess of, any further losses applicable to minority interest are adjusted against the parent company's portion of equity in the subsidiary, until all previous losses absorbed by parent are recovered.

- (v) The CFS has been prepared using uniform accounting policies for like transactions and other events in similar circumstances to the extent possible across the group and are presented, to the extent possible, in the same manner as per the parent's separate financial statement, except in case of the accounting policies mentioned below, where there exists variance between Parent and the subsidiary and the impact on account of alignment of such policy with the parent company is not material.
  - (a) Employee benefits (Refer note 2.1 (i))

No adjustments are made for differences in accounting policy for Inventory and depreciation on written down value method.





(vi) The list of subsidiaries included in consolidation are mentioned below:

Subsidiary Name	Country of Incorporation	Proportion of ownership interest of the Company/Subsidiary as on March 31, 2012	
Subsidiaries of UFO		<b>.</b>	
Scrabble Entertainment Limited (SEL)	India	51.85%	Nil
V N Films Private Limited (erstwhile known as Allied Film Services Pvt. Ltd.)	India	100%	100%
Southern Digital Screenz India Private Limited	India	75.18%	Nil
Edridge Limited	Cyprus	100%	100%
United Film Organisers Nepal Private Limited	Nepal	100%	100%
Subsidiary of Edridge Limit	ed & step-down su	bsidiary of UFO	
UFO International Limited.	Cyprus	100%	100%
Subsidiaries of UFO Interna	tional Limited & st	tep-down subsidiaries o	f UFO
United Film Organisers (UFO) (Mauritius) Private Limited.	Mauritius	100%	100%
UFO Lanka Private Limited.	Sri Lanka	100%	100%
DCLP Limited	Cyprus	100%	100%
UFO Europe Limited	Cyprus	100%	100%
UFO Software Technologies Private Limited.	India	95.97%	95.97%
Subsidiaries of SEL & stepo	down subsidiaries	of UFO	
Scrabble Entertainment JLT	Dubai	100%	100%
Scrabble Entertainment  Mauritius Limited	Mauritius	100%	100%
Scrabble Lebanon	Lebanon	100%	100%





(vii) The list of associates of SEL included in consolidation are mentioned below:

Associate Name	Country of Incorporation	Proportion of ownership interest of SEL as on March 31, 2012	ownership interest
Scrabble Digital Ltd	India	33.33%	Nil
Scrabble Digital JLT	Dubai	33.33%	Nil

(viii) The list of Subsidiaries which are under liquidation are not included in Consolidation are mentioned below:

Subsidiary Name	Country of Incorporation	Proportion of ownership interest of SEL as on March 31, 2012	Proportion of ownership interest as on March 31, 2011
Digital film Brokers SPRL	Belgium	100%	100%

(ix) The financial statement of the subsidiary/associates are drawn upto the same reporting date of parent other than following:

	For the year ended					
Subsidiary/Associate Name	Six months period ended 30-Sept-14	31-Mar-14	31-Mar-13	31-Mar-12	31-Mar- 11	31- Mar- 10
	•	Year ended	Year ended	Year ended		
Scrabble Digital JLT	Year ended Aug-14	Dec-13	Dec-12	Dec-11	NA	NA
Scrabble				,		
Entertainment		Year ended	Year ended	Year ended		
Lebanon SARL	Year ended Sept-14	Dec-13	Dec-12	Mar-12	NA	NA

## 2.1 Summary of significant accounting policies

#### Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the end of the reporting period. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimates.





#### (a) Tangible Fixed Assets

Tangible fixed assets are stated at cost, net accumulated depreciation and accumulated impairment losses if any. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use. Borrowing costs relating to acquisition of fixed assets which takes substantial period of time to get ready for its intended use are also included to the extent they relate to the period till such assets are ready to be put to use.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the period during which such expenses are incurred.

#### (b) Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight line basis over the estimated useful economic life.

#### (c) Depreciation on tangible assets & amortisation of intangible assets

Depreciation is provided using the Straight Line Method as per the useful lives of the assets estimated by the management, or at the rates prescribed under schedule XIV of the Companies Act, 1956 whichever is higher.

The Group has used the following rates to provide deprecation on its fixed assets

·	Rates as per management's estimate of useful lives (SLM)	Schedule XIV Rates (SLM)
Exhibition Equipment	9.50% - 25.00%	7.07%
Plant & Machinery	16.21%	7.07%
Computer	16.21%	16.21%
Furniture and Fixtures	16.67%	6.33%
Office Equipments	16.67%	4.75%
Vehicles	20.00% - 33.00%	9.50%

Leasehold improvements are written off over the period of lease or over a period of 4 years whichever is lower.

Intangible assets are amortised over their estimated useful life as follows.

	Rates as per management's estimate of useful lives (SLM)	
Computer Software	10.00%- 16.21%	

#### (d) Goodwill on consolidation

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Goodwill on consolidation is not amortised and is tested for impairment on an annual basis. Such evaluation determines impairment in value if any, taking into account the ability to recover the carrying amount of goodwill from discounted cash flows. The group also considers projected future operature and other circumstances in making such evaluations.



In addition to the annual impairment test, the Group will perform an impairment test if an event occurs or circumstances change that would more likely than not reduce the fair value or the reporting unit below its carrying amount.

#### (e) Impairment of tangible and intangible assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

#### (f) Leases

#### Where the Group is the lessee

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognized as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term.

#### Where the Group is the lessor

Assets subject to operating leases are included in fixed assets. Lease income is recognised in the Statement of Profit and Loss on a straight-line basis over the lease term. Costs, including depreciation are recognised as an expense in the Statement of Profit and Loss. Initial direct costs such as legal costs, brokerage costs, etc. are recognised immediately in the statement of Profit and Loss.

#### (g) Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as non-current investments. Current investments are carried at lower of cost and fair value determined on an individual investment basis. Non-current investments are carried at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### (h) Inventories

Inventories comprise of stores and Spares and are valued at cost or at net realisable value whichever is lower. Cost is determined on first in first out basis. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

#### (i) Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.





#### Income from Services

- Virtual Print Fee income received from Distributors of the films is recognised in the period in which the services are rendered.
- Advertisement Income is recognised in the period during which advertisement is displayed.
- Digitization income is recognised on rendering of services.
- Theatre programming revenue is recognized for the period of exhibition of movies.
- Registration fee is recognised in the period in which the services are rendered.
- Revenue from annual maintenance is recognised on time proportion basis for the period falling in the reporting period

#### Sale of Goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have been passed to the buyer. Sales are recorded net of returns, trade discounts, and value added tax.

The Group recognizes revenue from sales of equipment and stores as and when these are dispatched/issued to customers.

#### Interest

Interest income is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.

#### **Dividends**

Dividend income is recognised when the Group's right to receive dividend is established by the reporting date.

#### (j) Foreign Currency Translation

Foreign currency transactions and balances

#### (i) Initial Recognition

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

#### (ii) Conversion

Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; and non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.





#### (iii) Exchange Differences

Exchange differences arising on the settlement of monetary items or on reporting such monetary items of Group at rates different from those at which they were initially recorded during the year or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise.

#### (k) Translation of foreign subsidiaries

Translation of foreign subsidiaries are done in accordance with AS - 11 (Revised) "The Effects of Changes in Foreign Exchange Rates". In the case of subsidiaries, the operations of which are considered as integral, the Balance Sheet items have been translated at the closing rate except share capital and fixed assets, which have been translated at the transaction date. The income and expenditure items have been translated at the average rate for the year. Exchange gain / loss are recognized in the statement of profit and loss.

In case of foreign subsidiaries, the operation of which are considered as non-integral, all assets and liabilities are converted at the closing rate at the end of the year and items of income and expenditure items have been translated at the average rate

Any goodwill / Capital reserve arising on acquisition of a non – integral foreign operation is translated at the closing rate.

Exchange gain / loss arising on conversion are recognized under Foreign Currency Translation Reserve.

#### (I) Retirement and other benefits

Retirement benefits in the form of provident fund is a defined contribution scheme and the contributions are charged to the statement of profit and loss of the year when the employee render related services. There are no other obligations other than the contribution payable to the respective funds.

Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation. However in case of one subsidiary gratuity liability is accrued over the period of employment and in accordance with U.A.E. Labour Law. The impact on alignment of such change will not be material. The group has an employee gratuity fund managed by Life Insurance Corporation of India.

Actuarial gains/losses are immediately taken to statement of profit and loss and are not deferred.

Short term compensated absences are provided for based on estimates. Long term compensated absences are provided for based on actuarial valuation at the year end. The actuarial valuation is done as per projected unit credit method.

#### (m) Income Taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961. Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.





Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In situations where the Group has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognised only if there is "virtual certainty" (as defined in Accounting Standard 22) supported by convincing evidence that they can be realised against future taxable profits.

At each balance sheet date the Group re-assesses unrecognised deferred tax assets. It recognises unrecognised deferred tax assets to the extent that it has become reasonably certain or "virtually certain", as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realised.

The carrying amount of deferred tax assets are reviewed at each balance sheet date. The Group writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or "virtually certain", as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set-off current tax assets against current tax liabilities and the deferred tax assets and deferred taxes relate to the same taxable entity and the same taxation authority.

Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Group recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Group will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Group recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Group reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Group does not have convincing evidence that it will pay normal tax during the specified period.

#### (n) Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting preference dividends and attributable taxes) by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding the period are adjusted for events of bonus issue; bonus element in a rights issue to existing shareholders; share split; and reverse share split (consolidation of shares)

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares that have changed the number of equity shares outstanding, without a corresponding change in resources.

#### (o) Contingent liabilities

ERED ACCOU

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Group does not recognize a contingent liability but discloses its existence in the financial statements.



#### (p) Cash and cash equivalents

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

#### (q) Employee Stock Compensation Cost

Measurement and disclosure of the employee share-based payment plans is done in accordance with the Guidance Note on Accounting for Employee Share-based Payments, issued by the Institute of Chartered Accountants of India. The Group measures compensation cost relating to employee stock options using the intrinsic value method. Compensation expense is amortized over the vesting period of the option on a straight line basis. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The expense or credit recognized in the statement of profit and loss for a period represents the movement in cumulative expense recognized as at the beginning and end of that period and is recognized in employee benefits expense.

#### (r) Provisions

A provision is recognised when an enterprise has a present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

#### (s) Borrowing Cost

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

#### (t) Segment Reporting

The Group's operations predominantly relate to providing digital cinema services to exhibitors and distributors of films in DCI and Non DCI format. The Group's operating businesses are organized and managed according to the services and are identified as reportable segment based on the dominant source and nature of risks and returns as primary and secondary segments. The analysis of geographical segments is based on the areas in which major operating divisions of the Group operate.

#### (u) Measurement of EBITDA

FRED ACCOUNT

As permitted by the Guidance Note on the Revised Schedule VI to the Companies Act, 1956, the company has elected to present earnings before interest, tax, depreciation and amortization (EBITDA) as a separate line item on the face of the statement of profit and loss. The company measures EBITDA on the basis of profit/ (loss) from continuing operations. In its measurement, the company does not include depreciation and amortization expense, finance costs, finance income and tax expenses.



31 March 2011

#### Notes to consolidated financials statements for the year ended 31 March 2012

	31 March 2012 Rupees	31 March 2011 Rupees
3. Share capital	Trapolo	Nupero
Authorised share capital		
_ 45,000,000 (previous year : 23,500,000) equity shares of Rs.10 each	450,000,000	235,000,000
1,385,000 (previous year: 1,600,000) preference shares of Rs.1000/- each	1,385,000,000	1,600,000,000
-	1,835,000,000	1,835,000,000
Share capital		
Issued, subscribed and fully paid up shares		
25,897,669 (Previous Year: 20,150,370) Equity shares of Rs.10/- each Fully Paid up	258,976,690	201,503,700
Total issued, subscribed and fully paid up share capital	258,976,690	201,503,700

#### (a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting period

Equity snares	
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	0.111		4 : 1174.1 G : 1 = 1	
1	No.	Rupees	No.	. Rupees
At the beginning of the year	20,150,370	201,503,700	18,659,316	186,593,160
issued during the year - Bonus issue	-	-	943,623	9,436,230
issued during the year - preferential issue	-	-	547,431	5,474,310
Issued during the year - Conversion of Preference shares	5,746,750	57,467,500	-	-
Issued during the year - ESOP	549	5,490		-
Outstanding at the end of the year	25,897,669	258,976,690	20,150,370	201,503,700
,				

31 March 2012

#### Preference shares

	31 Marci	n 2012	31 March 2011	
_	No.	Rupees	No.	Rupees
At the beginning of the year	-	•	-	-
Issued during the year	1,583,000	1,583,000,000	•	-
Converted during the year	(1,583,000)	(1,583,000,000)	•	-
Outstanding at the end of the year		-	-	-
•				

#### (b) Terms/ rights attached to equity shares-

#### Voting Rights

Each holder of equity shares having a par value of Rs.10 per equity share is entitled to one vote per equity share.

#### Rights as to Dividend

The equity shareholders have right to receive dividend when declared by the Board of Directors, subject to approval in the General Meeting.

#### Pre-emption Rights:

In the event the Company proposes to issue any securities to any person, then P5 Asia Holding Investments (Mauritius) Ltd. (P5) and 3i Digital Media (Mauritius) Limited (3i (collectively called Investor Group and individually Investor) have a right to subscribe to the issue on a pro-rata basis, in proportion to their respective shareholding in the Company or the same terms, as the issue is proposed, such that their respective shareholding is maintained at least at the level prior to such issuance.

#### Right of First Offer, Right of Sale and Tag Along Rights:

In the event Apollo Group (comprising of Apollo International Limited and an individual shareholder) and VTL Group (comprising of Valuable Technologies Limited, Valuable Media Limited and two individual shareholders) (collectively called Group A Shareholders) propose to transfer all or part of their securities to any person, shall first offer to the Investor Group, a pro rata right to purchase all their Shares. Investors Group shall have the right to exercise certain specified tag along rights in case the Group A shareholders proposes to transfer any securities to any person in certain cases as defined in Articles of Association (AOA).

#### **Exit Rights and Drag Along Rights:**

The Investor Group has the right to sell their entire shareholding in the Company at any time after expiry of certain specified period subject to certain specified corrditions as defined in the AOA of the Company. Such shareholders also have the right to exercise drag along rights as stipulated in the ADA of the Company.

#### Rights pertaining to repayment of capital

In the event of certain specified liquidation events as defined in the AOA, the proceeds of such events will be distributed between shareholders in the manner specified in the AOA of the Company.

#### Other Rights:

P5, 3i, Apollo Group and VTL Group have right to have their representatives on the Board of Directors of the Company.

Certain specified reserved matters such as change in the share capital of the Company, material related party transactions, raising of debt, declaration of dividends, change in senio management including key business matters requires the consent of the investor Group Shareholders.

#### Restrictions

The Securities held by Group A Shareholders are locked-in and they cannot transfer any securities held by them without Investors' consent, until the shareholding of each of the Investors in the Company falls below the Minimum Requisite Shareholding as defined in the AOA.

The Investor Group cannot transfer shares held by them in favour of any competitor as defined in the AOA of the Company or enter into an agreement for the transfer of shares to any competitor, subject to certain specified conditions.





#### Notes to consolidated financials statements for the year ended 31 March 2012

#### c) Terms/ Rights attached to preference shares

The Company during the year had 0.0001% Compulsorily Convertible Preference Shares having par value of Rs. 1000 each convertible at any time. These shares were converted into equity shares during the year.

(d) Details of shareholders holding more than 5% shares in the company

	31 March 2012		31 March 2011	
Name of the shareholder	***			% holding in the
<b>-</b>	No.	% holding in the class	No.	ciass
Equity shares of Rs10 each fully paid				
P5 Asia Holding Investments (Mauritius) Ltd.	9,253,740	35.73	. •	-
3i Research (Mauritius) Limited	5,566,570	21.49	7,116,621	35.32
erstwhile known as 3i Digital Media (Mauritius) Limited)				
Apollo International Ltd	2,266,417	8.75	3,816,468	18.94
Valuable Technologies Ltd.	3,071,745	11.86	.3,071,745	15.24
Valuable Media Ltd.	2,131,782	8.23	2,131,782	10.58

#### (e) Shares reserved for issue under options

For details of shares reserved for issue under the employee stock option (ESOP) plan of the company, please refer note 27.

	(f)	Aggregate number o	f bonus shares, sh	ares issued for (	consideration oth	ier than cash du	ring the period of f	ive years imme	diately preceding the	ie reporting date:
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(f) Aggregate number of bonus shares, shares issued for consideration other than cash during the period of fi	ve years immediately preceding the repor	ting date:
	31 March 2012	31 March 2011
Equity shares allotted as fully paid bonus shares by capitalisation of securities premium	13,068,626	13,068,626
4. Reserves and Surplus	-	
	31 March 2012	31 March 2011
	Rupees	Rupees
Securities premium account		
Balance as per last financial statements	1,930,785,475	1,711,339,349
Add : Received on issue of equity shares( from conversion of preference shares)	1,550,380,723	-
Add : Additions on ESOPs exercised	49,509	-
Add: Received on issue of equity shares		257,396,946
Less: Utilised for bonus share		(6,290,820)
Less: Share issue expenses	-	(31,660,000)
Closing balance	3,481,215,707	1,930,785,475
Employee stock options outstanding		
Gross employee stock compensation for options granted in earlier years	65.444	-
Less : Deferred Employee Stock Compensation	(65,444)	_
Ciosing Balance	-	
	<del></del>	
Foreign Currency Translation Reserve		
Balance as per last financial statement	(258,701)	(5,744,649)
	61,860,573	5,485,948
Closing balance	61,601,872	(258,701)
Surplus/(deficit) in the statement of profit and loss		
Balance as per last financial statements	(765,617,152)	(860,811,802)
Less: Pre - acquisition loss acquired from minority interest	17,550,863	191,820,043
Profit /(loss) for the year	45,972,458	(96,625,393)
Net deficit in the statement of profit and loss	(702,093,831)	(765,617,152)
Total reserves and surplus	2,840,723,748	1,164,909,622





# Notes to consolidated financials statements for the year ended 31 March 2012

5. Long-term borrowings				
	Non-Current	A portion	Current matu	rities
	31 March 2012	31 March 2011	31 March 2012	31 March 2011
<b>10</b>	Rupees	Rupees	Rupees	Rupees
Term loans (Secured)				'
Rupee loan from banks (secured by first charge on all fixed assets (except vehicles) and	i			,
all current assets of the Company)	-			'
Term ioan 1 from Axis Bank	225,000,000	328,125,000	112,500,000	112,500,000
Term loan 2 from Axis Bank	237.105,942		79.035.314	
Term loan 3 from Axis Bank	7,692,112	-	1,313,288	
Sub Total	469,798,054	328,125,000	192,848,602	112,500,000
From Financial Institutions	2,933,449	-	1,675,200	!
Unsecured Loans	58,228,421	-	-	- -
Vehicle finance				
Vehicle loan 1 from Bank and Financial institution (ROI from 10.15% to 17.439%, repayable in 36 - 60 monthly instalments)	5,138,545	2,036,960	2,486,824	4,184,958
Vehicle loan 2 from Kotak Mahindra Prime Ltd (IRR from 8.34% to 11.17%, repayable in	669,16 <del>6</del>	-	1,823,923	-
36 monthly instalments) Sub Total	5,807,711	2,036,960	4,310,747	4,184,958
Less :Amount disclosed under the head "Other Current Liabilities" (note 6)			(409 934 540)	/449 694 DE6\
Less Afficialit disclosed under the nead Other Current Elabilities (note o)	•	•	(198,834,549)	(118,684,956)
Net amount	536,767,635	330,161,960	•	

Term loan 1 having interest of bank base rate plus 3.75% @ 13.75% p.a. is repayable in 48 monthly installments of Rs 93,75,000/- each along with interest from 31st March 2011.

Term loan 2 having interest of bank base rate plus 3.25% @ 13.25% p.a. is repayable in 48 monthly installments of Rs 90,00,000/- each along with interest from 30th April 2012.

Term loan 3 having interest of bank base rate plus 3.25% @ 13.25% p.a. is repayable in 48 monthly installments of Rs 17,063,000/- each along with interest from 30th September 2012.

The company is required to maintain debt service reserve account in respect of the above term loans equivalent to three months principal and interest repayment under lien with banks. (Refer Note 16)

#### 6. Trade Payable and Other current liabilities

Non-Curre	nt portion	Current por	tion
31 March 2012	31 March 2011	31 March 2012	31 March 2011
Rupees	Rupees	Rupees	Rupees
-	-	201,183,532	209,107,885
<u>-</u>	-	198,834,549	116,684,958
-	-	7,515,653	5,009,018
17,951,711	102,034,489	7,672,951	25,168,033
-	-	83,601,564	42,120,092
-	-	3,670,890	-
299,397,108	152,624,289	75,949,618	39,183,032
-	-	289,030,992	33,127,812
•	-	-	24,021,804
-	-	700,580	34,375
-	-	2,840,808	-
-	-	6,389,282	227,469
-	-	11,870,239	26,675
•	-	120,896	-
•	•	13,691,225	280,390
317,348,819	254,658,778	701,889,246	285,883,658
	31 March 2012 Rupees	Rupees Rupees	31 March 2012 Rupees Rupees Rupees





(796,271) 476,729 15,531,660

184,162,533

# Notes to consolidated financials statements for the year ended 31 March 2012

	Non-Cu	rrent	Current	
	31 March 2012	31 March 2011	31 March 2012	31 March 20
	Rupees	Rupees	Rupees	Rupee
Provision for gratuity (refer note 26)	1,641,843		2,272,442	1,582,45
Provision for compensated absences		-	12,826,557	8,495,3
Provision for Warranties	3,937,000	•	6,813,000	0,400,0
Others	-	_	130,000	
	5,578,843		22,041,999	40.077.0
Provision for Warranty A provision is recognized for expected warranty claims on products sold during the year information about movement in warranty provisions.		e of the level of repairs ar		10,077,8 w gives
			31 March 2012	31 March 20
Acquired on acquisition of subsidiary			Rupees	Rupee
· · · · · · · · · · · · · · · · · · ·			10,750,000	
At the end of the year			10,750,000	·
Current portion			6,813,000	
Non-current portion			3,937,000	<u> </u>
8. Short-term borrowings				
			31 March 2012	31 March 20
Loans from Related parties			Rupees	Rupe
Interest bearing			37,548,380	
Interest free				
			445,000	
			37,993,380	
10. Non-current Investments			31 March 2012 Rupees	31 March 20 Rupee
Trade investments (valued at cost unless stated otherwise) Unquoted equity instruments				
nvestment in Others				
Nil (March 31,2011 : 19,173) Ordinary shares of INR 10 each fully paid in Scrabble Entertainment Limited, India			-	20,000,03
Nif (March 31,2011 : 155,500) Ordinary shares of INR 10 each fully paid in Southern Digital Screenz Private Limited, India			•	11,662,50
I,86,500 (March 31,2011 : 1,86,500) Ordinary shares of US \$ 1 each, fully paid, in DG2L Technologies Pte. Limited, Singapore			81,440,625	81,440,62
ess : Provision for diminution in value of investments			(81,440,625)	(81,440,62
Preference shares (unquoted)				(-1)-1-102
il (March 31,2011 : 15,250,000) 8% Cumulative redeemable preference shares of IN 0 each fully paid in Southern Digital Screenz Private Limited, India	R ·		-	152,500,00
nvestment in Associates				
28 000 (March 31, 2011 : Nil) Equity Shoron of Do. 40 and 6-11				
28,000 (March 31, 2011: Nii) Equity Shares of Rs. 10 each fully paid up in Scrabbl igital Limited (Includes goodwill on acquisition of stake in associate Rs. 233,994)	е		15,500,000	
add/(Less) : Post - acquisition share of profit /(loss)			(445,069)	
		· —	15,054,931	
00 /Morch 24, 2044 (400) O-diana at a ED (400)			10,004,331	
00 (March 31, 2011 : 100) Ordinary shares of AED 1000 each at par fully paid up in crabble Digital JLT			1,273,000	
dd/(Less) : Post - acquisition share of profit / (loss)				



UFO digital circina

# **UFO Moviez India Limited**

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Grand Total	
Intangible Total Assets	
Goodwill Computer software	
Goodwill	
Tangible Total Assets	
Vehicles	
Electrical Equipments & Installations	
Electrical Furniture & Fixtures Equipments & Installations	
Office Equipments	
y Computer Systems Of	
achiner	
Leasehoid Plant & M Imprevements	

-											
	1,439,563,800	20,413,725	27,694,744	15,499,964	3,518,406	13,950,014	1,532,158,541	4,500,480	56,761,527	61,281,927	1,593,440,468
	300,947,360	2,743,107	6,224,629	216,066	277,969	3,574,813	315,059,483	•	•	•	315,059,483
	23,652,388	139,450	333,448	5,429,391	362,909	,	39,000,571	1			39,000,571
	•	•	172,044	(970,398)	•	•	(798,354)	28,140	160,940	209,880	(569,274)
	1,716,858,772	23,017,382	33,757,969	9,316,241	3,425,466	17,524,827	1,607,419,099	4,528,540	56,962,467	61,491,887	1,868,918,106
Acquisition of subsidiary 2,918,854	131,003,308	1,497,368	2,140,522	6,906,466		11,650,900	158,117,418	,	135,000	135,000	156,252,418
Additions 10,659,540	962,368,772	10,597,561	12,661,700	3,039,692	1,200,440	5,564,462	1,006,292,188	•	42,965,773	42,965,773	1,049,257,960
Disposals	26,755,506	197,250	678 184	•	•	•	27,630,940	,	•	,	27,630,940
Adjustment*	(3.927.156)	5,677,260	1,615,203	(6,018,364)			(2,653,057)	656,670	6,303,041	6,959,711	4,306,654
At 31 March 2012 17,096,816	2,779,548,198	40,592,342	49,697,210	13,244,035	4,625,926	34,748,169	2,939,544,706	5,185,210	106,366,281	111,551,491	3,051,096,199
Depreciation/Amortisation											
At 31 March 2010 6,440,494	384,486,596	6,202,313	13,946,378	7,152,664	2,762,084	4,105,314	427,818,045	450,040	16,197,858	16,647,098	443,665,143
Charge for the year 3,309,761	228,718,950	10,035,965	4,612,132	1,264,398	262,741	2,999,094	251,203,041	1	2,964,424	2,964,424	254,167,465
Disposals 7,943,909	4,797,836	55,615	142,155	1,894,101	188,359		15,021,975				15,021,975
Adjustment*			64.915	2.533	•	•	87,448	2,814	33,001	35,815	123,263
At 31 March 2811 1,806,346	688,327,712	18,182,663	18,503,270	6,525,694	2,836,466	7,104,486	663,286,559	452,854	19,194,483	19,647,337	682,933,896
Acquisition of subsidiary 1,171,260	16,193,699	635,014	397,735	1,474,076		1,898,425	21,770,209	,	8,410,745	8,410,745	30,180,955
Charge for the year 1,902,947	350,528,944	7,463,201	8,578,945	2,081,735	250,368	5,750,750	376,554,891		13,055,466	13,055,466	369,610,357
Disposals	22,227,765	54,432	177,833				22,460,050			•	22,460,050
Adjustment* (8,330)	4,900,547	(2,875,305)	47,038	(4,283,514)	•	818	(2,218,645)	65,667	49,156	114,625	(2,103,820)
At 31 March 2012 4,872,224	957,687,837	23,351,142	27,347,155	5,797,991	3,086,833	14,754,502	1,036,617,684	518,521	40,611,746	41,228,372	1,078,046,855
Net Block											
At 31 March 2811 1,712,076	1,106,531,060	4,634,716	15,254,699	2,790,548	569,019	10,420,419	1,144,132,541	4,075,666	37,767,964	41,843,670	1,185,976,218
At 31 March 2812 12,224,592	1,821,940,352	17,241,200	22,350,055	7,446,045	1,539,094	19,985,687	1,902,727,024	4,666,689	65,754,535	78,323,119	1,973,050,145

\*Also includes foreign exchange adjustment representing exchange difference resulting from translation of fixed assets relating to non - integral foreign operations





# Notes to consolidated financials statements for the year ended 31 March 2012

· · · · · · · · · · · · · · · · · · ·		31 March 2012	31 March 2011
		Rupees	Rupees
Deferred Tax Liabilities			
Differences in depreciation and other differences in block of fixed assets as per tax		28,181	199,447
books and financial books	÷		
Gross Deferred Tax Liabilities		28,181	199,447
Deferred Tax Assets		•	
Effect on account of carry forward of losses		-	
Differences in depreciation and other differences in block of fixed assets as per tax		923,904	
books and financial books		•	
Provision for doubtful debts		9,603,720	
Provision for gratuity and leave encashment		343,648	
Provision for Warranty		2,190,038	
Deferred Tax Assets		13,061,310	
Deferred Tax Assets		13,045,257	
Deferred tax assets Liability		(12,129)	(199,44
12. Loans and advances			
	Non-Current	Current	đ

	Non-Cu	rrent	Curren	t
	31 March 2012	31 March 2011	31 March 2012	31 March 2011
• •	Rupees	Rupees	Rupees	Rupees
Unsecured, considered good	· ·	-10.0		
Capital advances	5,762,726	-	-	
Security deposit to others	41,722,670	-	11,448,057	35,042, <b>8</b> 89
Loan and advances to related parties	9,502,127	-	3,247,128	<b>3</b> 62,500
Unsecured, considered good	15,542	-	8,804,055	7,806,764
Other loans and advances (unsecured considered good)				
Advance income-tax (net of provision for taxation )	112,747,460	48,464,669	•	
Balance with statutory / government authorities	5,365,599	-	5,585,294	5,523,233
Advance to Supplier	-	-	62,356	5,089,110
Advance for purchase of investments	-	-	-	200,999,514
Advance to employees	-	=	1,901,285	
insurance claim receivable	-	-	1,468,665	
Prepaid expenses	-	•	10,335,224	588,846
Service tax credit receivable	-	-	131,093,432	100,778,807
Vat credit receivable	490,567	-	1,045,219	619,834
MAT credit entitlernent	852,219	-	•	-
Others	60,682	-	628,745	-
	176,519,592	48,464,669	175,619,460	356,811,497

-		•	
13. Current Investments			
		31 March 2012 Rupees	31 March 2011 Rupees
Unquoted mutual funds HDFC Cash Management Fund		5,073,489	
537737 units of Rs. 10.03 (March 31, 2011: Nil)			
Axis Liquid Fund 11046 units of Rs. 1,000.07 each fully paid up (March 31, 2011:Nil)		5,350,960	•
BSL Ultra - Retail Growth	•	2,500,000	-
13529.164 units of Rs. 184.78 each fully paid up (March 31, 2011:Nil)		12,924,449	

		-
13529.164 units of Rs. 184.78 each fully paid up (March 31, 2011:Nil)	12,924,449	-
14 Inventories (valued at lower of cost and net realisable value)		
14. Inventories (values at lower of cost and net realisable value)	31 March 2012	31 March 2011
	Rupees	Rupees
Consumables and spares	102,976,327	40,675,235
	102,976,327	40,675,235





#### Notes to consolidated financials statements for the year ended 31 March 2012

15	Trade	receivah	ρ¢

Non-Current	Non-Current portion		Current Portion	
	31 March 2012	31 March 2011	31 March 2012	31 March 2011
	Rupees	Rupees	Rupees	Rupees
Unsecured, considered good unless stated otherwise				
Outstanding for a period exceeding six months from the date they are due for				
payment	-			
- considered good	-	-	36,289,914	57,376,528
- considered doubtful		-	39,257,029	11,369,646
			75,546,943	68,746,176
Provision for doubtful receivables		-	(39,257,029)	(11,369,649)
(A)		-	36,289,914	57,376,527
Other trade receivables (less than six month)				
- secured considered good	4,307,164	-	110,300	-
- unsecured considered good	-	-	350,980,202	330,543,608
considered doubtful		-	2,328,709	-
	4,307,164	-	353,419,211	330,543,608
Provision for doubtful receivables		-	(2,328,709)	=
(B)	4,307,164		351,090,502	330,543,608
TOTAL (A + B)	4,307,164	•	387,380,416	387,920,135

	Non-Cu	rrent	Current	
	31 March 2012	31 March 2011	31 March 2012	31 March 201
	Rupees	Rupees	Rupees	Rupees
Cash and cash equivalents			•	
Baiances with banks :				
- On current accounts	-	-	119,769,718	135,926,860
- Deposits with original maturity of less than three months	•	-	25,145,502	
- Margin money deposit with original maturity of less than three moriths	-	-	837,822	34,721,645
Cash on hand	-	-	714,117	242,770
	-	-	146,467,159	170,891,275
Other bank balances				
- Deposits with original maturity for more than 3 months but less than 12 months	-	-	270,336,440	28,213,257
Margin money deposit with original maturity for more than 3 months but less than 12 months	-	-	24,213,167	
	-	-	294,549,607	28,213,257
- Deposits with original maturity for more than 12 months	450,000	-	-	,
- Margin money deposits with original maturity for more than 12 months	490,132	-	77,090,654	
·	940,132	-	77,090,654	•
Amount disclosed under non - current assets	(940,132)			
		-	518,107,420	199,104,532

#### Margin money deposits:

Margin money deposits with original maturity of less than 12 months are against guarantees given to statutory authorities and are kept under lien with bank for opening of Letter of

Margin money deposits with original maturity of more than 12 months are kept under lien with bank for opening of Letter of Credit and kept as debt service reserve account equivalent to three months principal and interest repayment under lien with banks

# 17. Other Assets

· <del></del>	Non Car	rrent	Current	
	31 March 2012	31 March 2011	31 March 2012	31 March 2011
	Rupees	Rupees	Rupees	Rupees
Non-current bank balances (refer note 16)	940,132	-	•	•
Unbilled revenue	-	-	6,894,338	-
Interest accrued on fixed deposit		-	3,079,395	15,455
	940,132		9,973,733	15,455
		·-··-··		





# Notes to consolidated financials statements for the year ended 31 March 2012

31 March 2012 Rupees  370,358,560 617,383,003 247,120,665 238,117,595 24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201  31 March 2012 Rupees	31 March 2 Rup  324,288, 304,391, 248,262, 40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021,  31 March 2 Rup  2,198,1 1,731, 7,763, 11,692,
370,358,560 617,383,003 247,120,665 238,117,595 24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294 31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	324,288, 304,391, 248,262, 40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 2,198,1,731, 7,763, 11,692,
617,383,003 247,120,665 238,117,595 24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	304,391, 248,262, 40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 1,088,021,  31 March 2 Rupe 2,198, 1,731, 7,763, 11,692,
247,120,665 238,117,595 24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	248,262, 40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
238,117,595 24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
238,117,595 24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
24,737,209 55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	40,856, 12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
55,299,397 18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201  31 March 2012	12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
18,526,235 6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294 31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	12,606, 3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
6,954,927 1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294 31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	3,475, 933,881, 116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
1,578,497,591 139,512,704 349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	933,881, 116,975, 37,163, 154,139, 1,088,021,  31 March 2 Rupe 2,198, 1,731, 7,763, 11,692,
139,512,704 349,052,999 488,565,703 2,067,063,294 31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	116,975, 37,163, 154,139, 1,088,021, 31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201  31 March 2012	37,163, 154,139, 1,088,021, 31 March 2 Rup 2,198, 1,731, 7,763, 11,692,
349,052,999 488,565,703 2,067,063,294  31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201  31 March 2012	37,163, 154,139, 1,088,021, 31 March 2 Rup 2,198, 1,731, 7,763, 11,692,
488,565,703 2,067,063,294 31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	154,139, 1,088,021, 31 March 2 Rup 2,198, 1,731, 7,763, 11,692,
2,067,063,294  31 March 2012     Rupees 1,349,000 5,646,682 2,448,519 9,444,201  31 March 2012	1,088,021, 31 March 2 Rup 2,198, 1,731, 7,763, 11,692,
31 March 2012 Rupees 1,349,000 5,646,682 2,448,519 9,444,201	31 March 2 Rupo 2,198, 1,731, 7,763, 11,692,
Rupees 1,349,000 5,646,682 2,448,519 9,444,201 31 March 2012	2,198, 1,731, 7,763, 11,692,
Rupees 1,349,000 5,646,682 2,448,519 9,444,201 31 March 2012	2,198, 1,731, 7,763, 11,692,
1,349,000 5,646,682 2,448,519 9,444,201 31 March 2012	2,198, 1,731, 7,763, 11,692,
5,646,682 2,448,519 9,444,201 31 March 2012	1,731, 7,763, 11,692,
2,448,519 9,444,201 31 March 2012	1,731, 7,763, 11,692,
9,444,201 31 March 2012	7,763, 11,692,
9,444,201 31 March 2012	11,692,
31 March 2012	
	31 March 2
	31 March 2
Rupees	_
AT 86 - 65 -	Rupe
67,225,927	100,542,6
77,306,304	41,722,
37,608,951	<b>3</b> 3,759,
38,616,198	30,341,
49,657,529	43,065,
15,673,964	14,327,
100,966	
7,636,436	
294,870	
10,406,249	3,479,
27,668,453	
1,009,930	
8,743,910	1,125,
-,,	1,120,
119,256,493	31,294,
	80,754,
	26,410,
	85,638,0
730,516,954	354,021,
	31 March 2 Rup
	172,757,
291 374 90s	11,071,
	11,071,
17,082,945	
17,082,945 64,430	r raa
17,082,945	5,562, 8,926,
	31 March 2012 Rupees 291,374,906 17,082,945





# Notes to consolidated financials statements for the year ended 31 March 2012

22. Other expenses	31 March 2012	31 March 20
	Rupees	Rupee
Rent	77,449,431	43,304,84
Freight & forwarding charges	43,206,607	24,049,82
Legal, professional and consultancy charges	57,574,002	55,181,98
Commission on advertisement revenue	41,470,162	47,511,03
Commission on other revenue	17,648,469	19,492,89
Rebates & discount on advertisement revenue	2,861,706	
Sales promotion expenses	23,733,656	16,009,6
Electricity charges	11,872,153	8,866,48
Rates & taxes	26,373,155	11,575,7
Business Development charges	300,000	
Auditor's remuneration	5,061,560	2,269,18
Repairs and maintenance		
-Plant & machinery	10,015,135	8,527,9
-Building	247,144	,
Furniture & fixtures	341,507	65,9
Others	6,850,735	3,464,5
nsurance	8,847,397	6,413,7
Fravelling & conveyance expenses	47,883,233	20,596,3
Cornmunication & courier expenses	19,752,341	12,941,3
Printing and stationery	5,115,157	3,528,2
Bad debts written-off	9,882,008	73,786,8
rovisions for doubtful debts	8,958,964	10,791,2
oss on sale & write off of fixed assets (net)	3,267,108	10,222,7
Business support Services	154,530	
Onations	125,000	
Provision for obsolete Inventories	•	8,574,0
fiscellaneous expenses	41,587,701	23,173,2
oreign exchange loss (net)	19,388,274	
mpairment in value of investment		8,595,1
	489,967,135	418,944,9
3. Interest and finance expense		
	31 March 2012	31 March 2
interest on	Rupees	Rupe
- Term loan	66,390,088	38,598,9
Others .	20,867,153	343,5
Bank charges	12,792,664	4,912,5
Other borrowing costs	12,182,808	-,- · <del>-</del> ,·
Premium on forward contract	796,700	
	113,029,413	43,855,
4. Finance Income	31 March 2012	31 March 2
	S1 March 2012 Rupees	ST March 2
nterest received	-	
Bank deposits (TDS Rs. 1,822,461 previous year. Rs. 4,714,316)	50,831,763	5,517,9
Others (TDS Rs. 30,750 previous year. Rs. 29,854)	1,964,885	5,745,3
Dividend on current investment	. 3,386,731	
Gain on sale of current investment	10,105,348	
	66,288,727	11,263,3





#### 25. Earnings per share (EPS)

The following reflects the profit and share data used in the basic and diluted EPS computations:

	31 March 2012	31 March 2011
	Rupees	Rupees
Basic		•
Net profit after tax as per statement of profit and loss	45,972,458	(96,625,393)
Less: dividends on convertible preference shares & tax thereon	(31,002,198)	(31,002,198)
Net profit for calculation of basic EPS	14,970,260	(127,627,591)
Weighted average number of equity shares in calculating basic EPS	20,197,817	19,452,623
Earning per share	0.74	(6.56)
Diluted		
Net profit for calculation of basic EPS	14,970,260	(127,627,591)
Add: dividends on convertible preference share	, ,- -	-
Net profit for calculation of diluted EPS	14,970,260	(127,627,591)
Weighted average number of equity shares in calculating basic EPS	20,197,817	19,452,623
Weighted average number of convertible preference share	5,589,735	-
Effect of dilutions on stock options granted under ESOP	710,695	_
Total no of shares outstanding (weighted average) (including dilution)	26,498,247	19,452,623
Earning per share	0.56	(6.56)

# 26. Gratuity and other post-employment benefit plans

The Group has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on departure at 15 days salary (last drawn salary) for each completed year of service. The scheme is funded with an insurance Group in the form of a qualifying insurance policy.

The following tables summaries the components of net benefit expense recognised in the statement of profit and loss account and the funded status and amounts recognised in the balance sheet for the respective plans.

Net employee benefit expense recognized in the employee cost

	Gratui	ty
	31 March 2012	31 March 2011
	Rupees	Rupees
Current service cost	3,278,686	1,175,259
Interest cost on benefit obligation	517,254	302,868
Expected return on plan assets	(598,349)	(264,137)
Net actuarial (gain) / loss recognized in the year	1,071,236	1,201,701
Net benefit expense	4,268,827	2,415,691
Actual return on plan assets	598,349	264,137
Balance sheet		
Benefit asset/ liability		
Present value of defined benefit obligation	11,210,614	6,465,673
Fair value of plan assets	7,296,324	4,883,223
Plan (asset) / ilability	3,914,290	1,582,450
Changes in the present value of the defined benefit obligation are as follows:		
Opening defined benefit obligation	6,465,673	3,788,602
Current service cost	3,398,644	1,172,502
Interest cost	517,254	302,868
Benefits paid	(242,193)	
Actuarial (gains) / losses on obligation	1,071,236	1,201,701
Closing defined benefit obligation	11,210,614	6,465,673
Changes in the fair value of plan assets are as follows:		
Opening fair value of plan assets	4,883,223	2,703,595
Expected return	598,349	264,137
Contributions by employer	2,056,945	1,915,491
Benefits paid	(242,193)	-
Actuarial gains / (losses)	(= :=,:••)	-
Closing fair value of plan assets	7,296,324	4,883,223
	-,,	.,,>,





The principal assumptions used in determining gratuity as shown below:

	Gra	tuity
	31 March 2012	31 March 2011
Discount rate	8.00%	8.00%
Expected rate of return on assets	8.75%	9.15%
Employee turnover	1% to 3%	1% to 3% depending
	depending on age	on age

Amounts for the current and two years are as follows:

Gratuity	31 March 2012	31 March 2011	31 March 2010
Defined benefit obligation	11,210,614	6,465,673	3,788,602
Plan assets	7,296,324	4,883,223	2,703,595
Surplus / Surplus / (deficit)	3,914,290	1,582,450	1,085,007

The estimates of future salary increases considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

The Group expects to contribute Rs. 2,272,442/- to gratuity in the next year.(March 31, 2011: Rs. 19,15,500)

#### 27. Employee stock option plans

#### Employee Stock Option Scheme 2006 & 2010 :

The parent group has two ESOP Schemes viz., ESOP Scheme 2006 and ESOP Scheme 2010. All Options granted under ESOP Scheme 2006 are vested. The Shareholders of the group in their Annual General Meeting held on August 17, 2011 had revised the terms and conditions of the Exercise Period of the Options granted under ESOP Scheme 2006 to make it in consonance with ESOP Scheme 2010. The salient features with respect to the revised terms and conditions of the Exercise Period are as follows:

Under ESOP Scheme 2010 a total number of 1,413,497 options were granted at an exercise price of Rs. 161.87 per share. As per the ESOP Scheme 2010, 25% of the options shall vest at the end of each year from the date of grant

- i) For the employees while in employment of the group : All options vested can be exercised within a period of two years from the date on which the shares of the group get listed on a Recognized Stock Exchange.
- ii) For the retired employees, termination due to permanent disability, death: All vested options may be exercised immediately after but in no event later than six months from the date of listing with a recognised stock exchange.

The details of activity under the Scheme 2006 are summarised below:

	31 Marc	h 2012	31 Mar	ch 2011
	Number of Options	Weighted Average Exercise Price(Rs.)	Number of Options	Weighted Average Exercise Price(Rs.)
Outstanding at the beginning of the year	216,808	100.18	3 209,412	100.18
Granted during the year	-		- · 10,960	100.18
Exercised during the year	549	100.18	3	-
Forfeited during the year	3,291	100.18	3,564	100.18
Outstanding at the end of the year	212,968	100.18	216,808	100.18
Exercisable at the end of the year	212,968		- 216,808	
Weighted average remaining contractual life (in month)	•	-	1	2

Weighted average fair value of options granted on date of grant was Rs 25.





The details of activity under the Scheme 2010 are summarised below:

	31 Marc	h 2012	31 Mar	ch 2011
	Number of Options	Weighted Average Exercise Price (Rs.)	Number of Options	Weighted Average Exercise Price (Rs.)
Outstanding at the beginning of the year	1,413,497	161.87		•
Granted during the year	-	-	1,413,497	161.87
Exercised during the year	-	-	-	-
Forfeited during the year	17,818	-		
Outstanding at the end of the year	1,395,679	161.87	1,413,497	161.87
Exercisable at the end of the year	348,920	161.87	-	-
Weighted average remaining contractual life (in month)	31	l	4	

#### Stock Options granted during the year

The group has not granted any options during the year

The weighted average fair value of stock options granted during the year was Rs. 53.80 (previous year Rs.53.80). The Binomial valuation model has been used for computing the weighted average fair value considering the following inputs

	31 March 2012	31 Mar	ch <b>2011</b>
Weighted average share price		- '	164
Exercise Price		-	161.87
Expected Volatility		-	-
Historical Volatility		-	-
Life of the options granted (Vesting and exercise period) in years		-	4
Expected dividends		-	-
Average risk-free interest rate		-	7.69%
Expected dividend (rate)		-	-
Weighted average share price		-	164

Since the group shares are not listed with any stock exchange the expected volatility has been taken as zero. To allow for the effects of early exercise, it was assumed that the employees will exercise the options one year after the vesting date when the share price was twice the exercise price. There is no effect of the employee share-based payment plans on the profit and loss account and on its financial position.

Had the compensation cost been determined in a manner consistent with fair value approach, the group's Net Income and Earning Per Share as reported would have changed to amount indicated below.

		31 March 2012	31 March 2011
	-	Rs.	Rs.
Net profit for calculation of basic EPS		14,970,260	(127,627,591)
Less: Employee stock compensation under fair value method		33,227,602	14,196,596
Proforma profit		(18,257,341)	(141,824,187)
Earnings Per Share		•	
Basic			
- As reported	•	0.74	(6.56)
- Proforma		(0.90)	(7.29)
Diluted			
- As reported		0.56	(6.56)
- Proforma		(0.69)	(7.29)





#### 28. Investments during the year

#### investment in the Group

During March 2011, the group received Rs 440,000,000 as share application money from P5 Asia Holding Investments (Mauritius) Limited (P5), pursuant to the Share Subscription Agreement ('the Agreement')

Subsequently on April 08, 2011, the group received additional share application money from P5 of Rs. 1,143,000,000. The group has issued 1,583,000 compulsorily convertible preference shares('CCPS') having face value of Rs 1,000 each and a coupon rate of 0.0001% against share application money.

On 29th March, 2012, the group in terms of the Shareholders Agreement converted the CCPS and allotted 5,746,750 equity shares of Rs.10/- each at a premium of Rs. 265.46 per share to P5.

#### 29. Leases

#### Operating lease: Group as lessee

The Group's significant leasing arrangements are in respect of operating leases taken for Office Premises, Stores & Digital equipments. These leases are cancellable operating lease agreements that are renewable on a periodic basis at the option of both the lessor and the lessee. The initial tenure of the office lease generally is for 11 to 36 months. The initial tenure of the Digital equipments on lease generally is for 36 to 72 months.

		(in Rupees)	
Office I	Office Premises & Digital Cinema		
	Equipment		
31 March 2012 31 March 20			

Lease payments for the year

93,123,395

57,632,580

#### Operating lease commitments - Group as lessor

The Group has leased out Digital Cinema Equipment to theaters and franchisees on operating lease arrangement. The lease term is generally for 5 to 10 years. The Group as well as the theaters and franchisees have an option of terminating this lease arrangement any time during the tenure of the lease as per the provisions of the lease agreement. Based on the management assumptions there is a reasonable certainty that the lease will continue for the lease term of 5 to 10 years.

		(in Rupees)
	Digital Cinema Equipment	
	31 March 2012	31 March 2011
Gross carrying amount	1,866,967,131	1,598,389,145
Accumulated Depreciation	296,465,253	553,947,583
Depreciation recognized in the statement of Profit & Loss	180,973,965	205,988,672

#### 30. Segment reporting

The Group is engaged in the business of Digital Cinema Services and the financial statements reflect the result of this business segment, which is the primary segment in accordance with the requirement of Accounting Standard 17 on Segment Reporting. The Group's operations are based on the distribution of the group by geographical markets, based on the location of the assets.

#### Revenue by Geographical Market

•		(In Rupees)
•	For the year	ended
	31 March 2012	31 March 2011
Revenue by Geographical Market		
-Within India	1,907,520,633	1,085,903,792
-Middle East	157,647,383	•
-Rest of the world	1,895,278	2,117,260
Carrying Amount of Segment Assets		
-Within India	4,208,865,030	2,360,570,607
-Middle East	115,478,886	-
-Rest of the world	616,593,058	488,089,844
Cost incurred to acquired Segment Fixed Assets		
-Within India	985,660,943	315,059,483
-Middle East	62,759,352	-
-Rest of the world	837,665	-





#### 31. Related party disclosures

#### 1. Names of related parties where transactions have taken place during the year occurred or not

Enterprises owned or significantly influenced by key management personnel or their relatives

Media Infotek Park
Shree Enterprises
Valuable Media Limited
Valuable Technologies Inc
Crown Infotainment Limited
Valuable Technologies Limited
Impact Media Exchange Limited
Dusane Infotech (India) Private Limited

Associate Enterprises

Scrabble Digital JLT Scrabble Digital Ltd

Key management personnel

Mr. Sanjay Gaikwad - Managing Director Mr. Kapil Agarwal - Joint Managing Director

Rr No	Particulars	31 March 2012	31 March 2011
51. NO.	Nature of Expenses/Name of the Parties	Rupees	Rupees
1	Enterprises owned or significantly influenced by Key Management Personnel or their relative		rtapoos
A	Purchase of equipment		
	i) Valuable Media Limited	Nil	5,300,685
	ii) Impact Media Exchange Limited	Nil	35,930,028
	iii) Valuable Technologies Limited	11,067,331	Ni
В	Sale of equipment	-	Jun
	i) Valuable Media Limited	387,525	140,947
	ii) Valuable Technologies Inc	459,556	1,428,142
С	Expenses reimbursed		
	i) Media Infoteck Park	8,648,222	Ni
	ii) Valuable Media Limited	49,635	105,000
	iii) Valuable Technologies Limited	22,000	774,902
	iv) Impact Media Exchange Limited	Nil	151,342
D	Purchase of consumables/stores/spares		
	i) Valuable Media Limited	Nil	706,650
	ii) Impact Media Exchange Limited	Nil	745,817
E	Software development charges	,	
	i) Dusane Infotech (India) Private Limited	1,100,419	321,304
F	Technical services (expense)		
	i) Valuable Technologies Limited	37,608,951	35,208,578
G	Direct Expenses (License fees on 3D movie)		
	i) Valuable Technologies Limited	1,790,971	117,846
Н	Technology service fee (income)		
	i) Crown Infotainment Limited	Nil	2,213,97
i	Direct Expenses (Licensee fees - Impact)		
	i) Impact Media Exchange Limited	1,116,428	659,632
J	Licensee fee- Club X (income)		
	i) Valuable Media Ltd	501,219	Ni
K	Security deposit paid		
	i) Media Infotek Park	34,090,800	Ni
L	Claim against loss of assets		
	i) Impact Media Exchange Limited	2,836,539	Ni
М	Rent paid (expense)		
	i) Media Infotek Park	42,229,968	3,490,080
Ν	Consultancy Fees & Reimbursement of expenses		<del></del>
	i) Shree Enterprises	454,743	298,611





Sr. No.	Particulars	31 March 2012	31 March 2011
01.110.	Nature of Expenses/Name of the Parties	Rupees	Rupees
2	Associate Enterprises	-	
Α	Sale of goods		
	i) Scrabble Digital Pvt Ltd	1,915,000	Nii
В	Digital Conversion Expenses & Content Processing Charges		
	i) Scrabble Digital Pvt Ltd	1,160,885	Nii
С	Investment in Shares		
	i) Scrabble Digital Pvt Ltd	3,500,000	Nii
	ii) Scrabble Digital JLT	1,273,000	Nil
D	Loan Given		,
	i) Scrabble Digital Pvt Ltd	4,447,605	Nil
	ii) Scrabble Digital JLT	7,577,032	Nit
Е	Advance Repaid		
	Scrabble Digital Ltd	7,688,855	Nii
F	Interest income		
	i) Scrabble Digital JLT	509,181	Nil

3. Remuneration to key managerial personnel

	31 March 2012	31 March 2011
	Rupees	Rupees
Mr. Sanjay Gaikwad, Managing Director	25,000,000	14,602,608
Salary, bonus and contribution to provident fund		
Mr. Kapil Agarwal, Joint Managing Director	25,000,000	14,602,608
Salary, bonus and contribution to provident fund		
Total	50,000,000	29,205,216

4. Balance outstanding at the year end

Sr.No.	Particulars	31 March 2012	31 March 2011 Rupees
1	Enterprises owned or significantly influenced by Key Management Person	Rupees Rupees	Kupees
Α	Amount receivable		
	i) Impact Media Exchange Limited	2,836,539	389,632
	ii) Valuable Media Limited	710,983	245,947
	iii) Valuable Technologies Limited	NII	5,756,815
	iv) Valuable Technologies Inc.	Nii	1,428,142
В	Deposit receivable		
	i) Media Infotek Park	34,090,800	Nil
С	Amount payable		
	i) Impact Media Exchange Limited	175,860	Nil
	ii) Valuable Technologies Limited	3,728,672	Nil
	iii) Media Infoteck Park	494,746	3,464,602
	iv) Dusane Infotech (India) Private Limited	130,500	Nil
2	Associate Enterprise		
	Loan and advance given		
Α	i) Scrabble Digital Pvt Ltd	1,215,446	Nil
	ii) Scrabble Digital JLT (Including interest receivable)	8,286,681	Nil

32. Capital and other commitments			
	31 March 2012 Rupees	31 March 2011 Rupees	
Capital commitments (estimated amount of contracts remaining to be executed on capital account and not	57,858,075	107,072,112	
provided for (net of advances))			
Repair & Maintenance			
Other Commitments	1,422,260	Nil	





Contingent jiabilities

33. Contingent liabilities	31 March 2012 Rupees	31 March 2011 Rupees
In respect of the bond(s) issued by the group towards fulfillment of export obligation given to Custom authorities arising out of grant of EPCG License for import of Digital	174,821,926	174,821,926
Dividend on 4,885,925 - 6% Cumulative Convertible Preference Shares of Rs. 100/-each.	31,002,198	31,002,198
In respect of demand raised against group in West Bengal VAT matter for the Financial Year 2005-06, group has filed an appeal to the Tribunal which is positively settled in group's favour.	Nii . · ·	181,875
In respect of demand raised against group in West Bengal VAT matter for the Financial Year 2007-08.	4,195,703	2,320,703
In respect of demand raised against the group in Andra Pradesh for VAT matter for the Financial year 2005-06,2006-07,2008-2009,2009-2010 & 2010-2011.	6,891,182	Nil
Penalty on the above claim of input tax credit by Andra pradesh Commercial Tax officer	1,221,260	Nil
In respect of demand raised against the group in Mumbai TDS matter for the Financial year 2006-07 & 2007-08, group has filed an appeal to the commissioner.	1,897,700	1,897,700
In respect of demand raised against group in Andhra Pradesh VAT matter due to non-submission of "F" forms for the Financial Year 2008-09 & 2009-10.	96,529	Nil
In respect of demand raised against the group in West Bengal VAT Matter for the Financial Year 2008-09, group has filed an appeal to the commissioner	36,271	Nil
Bank guarantees issued by the group in favour of various State Government for Sales tax registration	450,000	Nil
In respect of demand raised against group in Kerala, Commercial tax matter for disallowing claim of input tax credit relating to Financial Year 2011-12	984,323	Nil
	221,597,092	210,224,402

The Group is contesting the demands and the management, including its tax advisors, believe that its position will likely be upheld in the appellate process. No tax expense has been accrued in the financial statements for the tax demand raised. The management believes that the ultimate outcome of this proceeding will not have a material adverse effect on the Group's financial position and results of operations.

#### 34. Particulars of unhedged foreign currency exposure at the reporting date

Buddenter of our budged accessor	31 March 2012	31 March 2011
Particulars of un-hedged exposure	Rupees	Rupees
Export Debtors	Rs. 13,451,311 (US\$ 2,59,417 @ Closing rate of 1 USD = Rs. 51.8521)	Nil .
Import Creditors	Rs.316,352,173 (US\$ 6,176,614 @ Closing rate of 1 <b>6</b> SD = Rs.51.8521)	Rs. 37,695,763 (US \$ 844,250 @ Closing rate of 1 USD = Rs. 44.65)
Advance Recoverable in cash or Kind	Rs. 992,453/- (US\$ 19,140.07 @ Ciosing rate of 1 USD = Rs. 51.8521)	Nil
mport creditors - Advance remittance	Rs. 781,558 (US\$ 15,072 @ Closing rate of 1 USD = Rs. 51.8521)	Nii
Cash Balances	Rs. 57,166 (Currency note 5,761 @ Closing rate for particular Currency)	Nil
Bank Balances	Rs.487,558 (US\$9402 @ Closing rate of 1 USD = Rs.51.8521)	Nil
Foreign Currency Employee Loan	Rs.197,540 (AED 14,000 @ Closing rate of 1 AED = Rs. 14.11)	Nil





#### 35. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

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Based on information available with the management, there is no amount due to Micro, small scale and Medium Enterprises as per the Micro, Small and Medium Enterprises Development Act, 2006.

#### 36. Events subsequent to the Baiance Sheet date:

The board of directors of the group, in its meeting held on November 20, 2014, considered acquiring 80% of the existing equity capital of Valuable Digital Screens Private Limited (VDSPL) engaged in providing digital cinema solutions to residential colonies in remote places, luxury residential projects and clubs etc. and Cinema screening in rural markets using Caravan Cinema vans. The consideration for acquiring this stake is Rs. 50 million and this acquisition is subject to satisfactory operational, financial and legal due diligence by an independent agency. The group has an option to acquire remaining 20% stake on August 31, 2018 at a valuation to be determined based on agreed formula.

The board of directors of the group, in its meeting held on October 22, 2014, approved the acquisition of 1.14,588 (representing 14.91% of the equity share capital) equity shares of Rs.10/- each of its subsidiary, Scrabble Entertainment Limited, held by one shareholder, at the rate of Rs.2,182/- per equity share for a total consideration of Rs. 250 million payable in one or more tranches as may be mutually agreed.

#### 37. Previous year figures

Till the year ended 31 March 2011, the group was using pre-revised Schedule VI to the Companies Act 1956, for preparation and presentation of its financial statements. During the year ended 31 March 2012, the revised Schedule VI notified under the Companies Act 1956, has become applicable to the group. The group has reclassified previous year figures to conform to this year's classification. The adoption of revised Schedule VI does not impact recognition and measurement principles followed for preparation of financial statements. However, it significantly impacts presentation and disclosures made in the financial statements, particularly presentation of balance sheet.

As per our report of even date

For S.R. Batilboi & Associates LLP ICAI Firm Registration No:101049W Chartered Accountants

Na

per Govind Ahuja

Partner

Membership No.: 48966

Place of signature: Mumbai Date: November 20, 2014

Sanjay Gaikwad Managing Director

of UFO Moviez India Limited

DIN No. : 01001173

Sameer Chavan Company Secretary

Date: November 20, 2014

Place of signature: Mumbai

For and on behalf of the Board of Directors

Ashish Malushte
Chief Financial Officer

Kapil Agawai Joint Managing Director

DIN No.: 00024378,